Earnings Presentation

FY2026 Q3

Third Quarter of Fiscal Year Ending December 31, 2026

ibis inc. (TSE Growth: 9343)

November 10, 2026



Q3 Subscription Billing Sales Up 61.5% YoY to a Record High, Operating Profit Up 30.0% YoY on Expanding Recurring Revenue

	FY2025 Q3 Consolidated Results	FY2026 Q2 Consolidated Results	FY2026 Q3 Consolidated Results	YoY (QoQ)
Subscription Billing Sales	310million yen	450million yen	500million yen	+61.5% (+11.1%)
Number of ibisPaint Subscriptions	351.3thousand	484.5thousand	525.4thousand	+49.6% (+8.5%)
Net Sales	1.25billion yen	1.54billion yen	1.56billion yen	+24.3% (+1.1%)
Operating Profit	280million yen	260million yen	360million yen	+30.0% (+39.1%)
Operating Profit Margin	22.4%	17.0%	23.4%	+1.0pt (+6.4pt)

- Subscription billing sales reached a record high of 500 million yen (YoY +61.5%). Net additions to ibisPaint subscriptions totaled 40,957 in Q3 (new subscriptions minus cancellations), up 12.1% from Q2
- Net sales also reached a record high of 1.56 billion yen (YoY +24.3%), with both the mobile segment (+35.6%) and the solutions segment (+13.6%) posting sales growth
- Operating profit was 360 million yen (YoY +30.0%), meeting the Q3 plan despite advertising investment above plan. Additional investment was kept to less than half the Q2 level

* YoY stands for "Year over Year"
* Consolidated financial statements have been applied since FY2025. The profit and loss of Techno-Speech, Inc. has been consolidated from April 1, 2025, and the profit and loss of Zeroichi Start Inc. has been consolidated from January 1, 2026
* Pages 3-5 present cumulative results, while pages 2 and 6-8 show results for the accounting period
* Regarding the purchase price allocation (PPA) for the acquisition of Techno-Speech, Inc., figures as of FY2025 Q2 were disclosed based on provisional accounting treatment; following the finalization of the PPA, the figures have been retroactively restated to reflect the finalized accounting treatment

ibis Copyright © ibis inc. All Rights Reserved.

Subscription Billing Sales and Net Sales Ahead of Full-Year Plan, Targeting Operating Profit Above Plan Despite Upfront Investments

	FY2025 Q3 Consolidated Cumulative Results	FY2026 Q3 Consolidated Cumulative Results	FY2026 Full-Year Consolidated Plan	YoY (% of Plan)
Subscription Billing Sales	830million yen	1,380million yen	1,730million yen	+65.4% (79.9%)
Number of ibisPaint Subscriptions	351.3thousand	525.4thousand	547.4thousand	+49.6% (Net Additions at 85.3% of full-year plan)
Net Sales	3.63billion yen	4.57billion yen	5.45billion yen	+25.7% (83.9%)
Operating Profit	850million yen	1,000million yen	1,350million yen	+17.3% (74.0%)
Net Profit Attributable to Owners of the Parent	570million yen	700million yen	940million yen	+21.9% (74.6%)

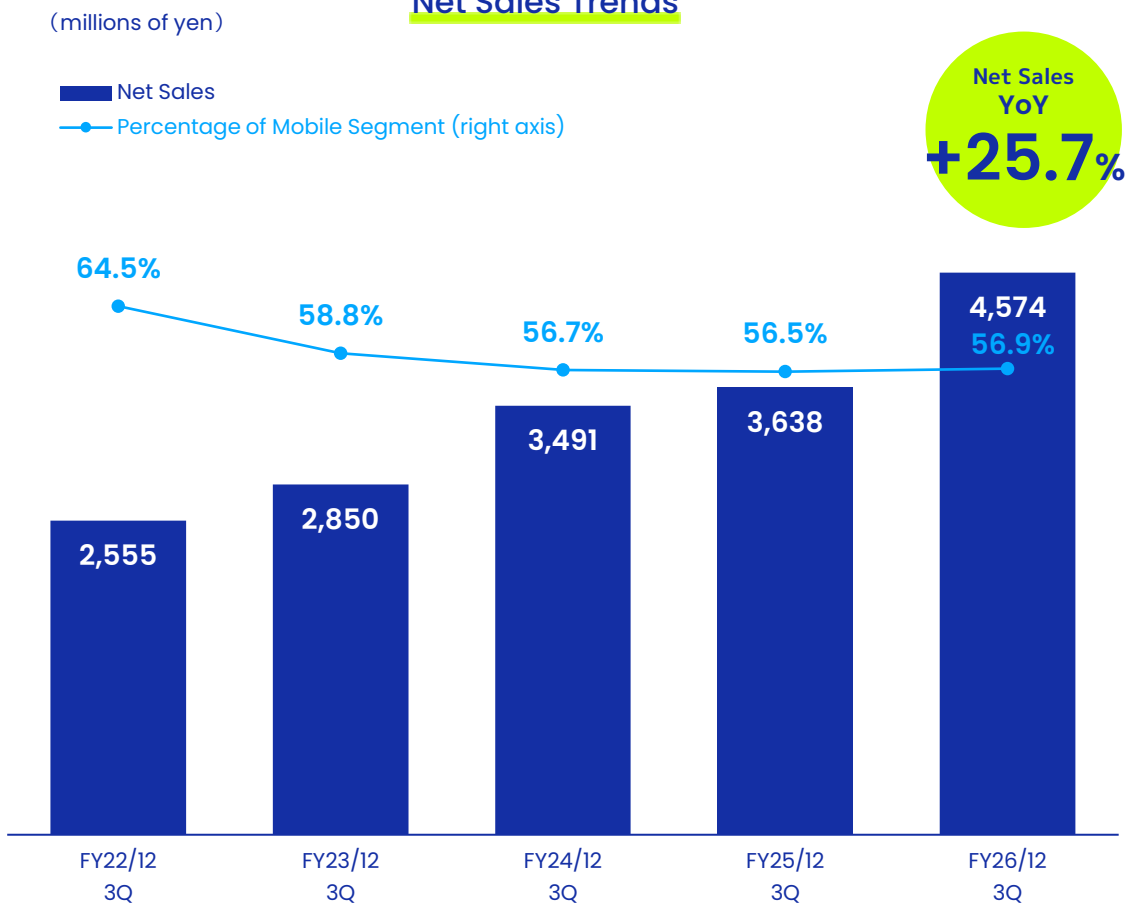
- Q3 cumulative results exceeded the plan across all metrics, with subscription billing sales 10.6% above plan, net additions to ibisPaint subscriptions 14.7% above plan, and operating profit 5.6% above plan
- Subscription acquisition efficiency exceeded expectations, so we reallocated an additional 210 million yen to advertising versus the plan on a cumulative basis through Q3 to build up recurring revenue. Having optimized the investment pace from Q3, we aim to exceed the full-year operating profit plan despite upfront investments
- Although results are tracking ahead of plan, we maintain our initial full-year earnings forecast from a conservative standpoint

Copyright © ibis inc. All Rights Reserved.

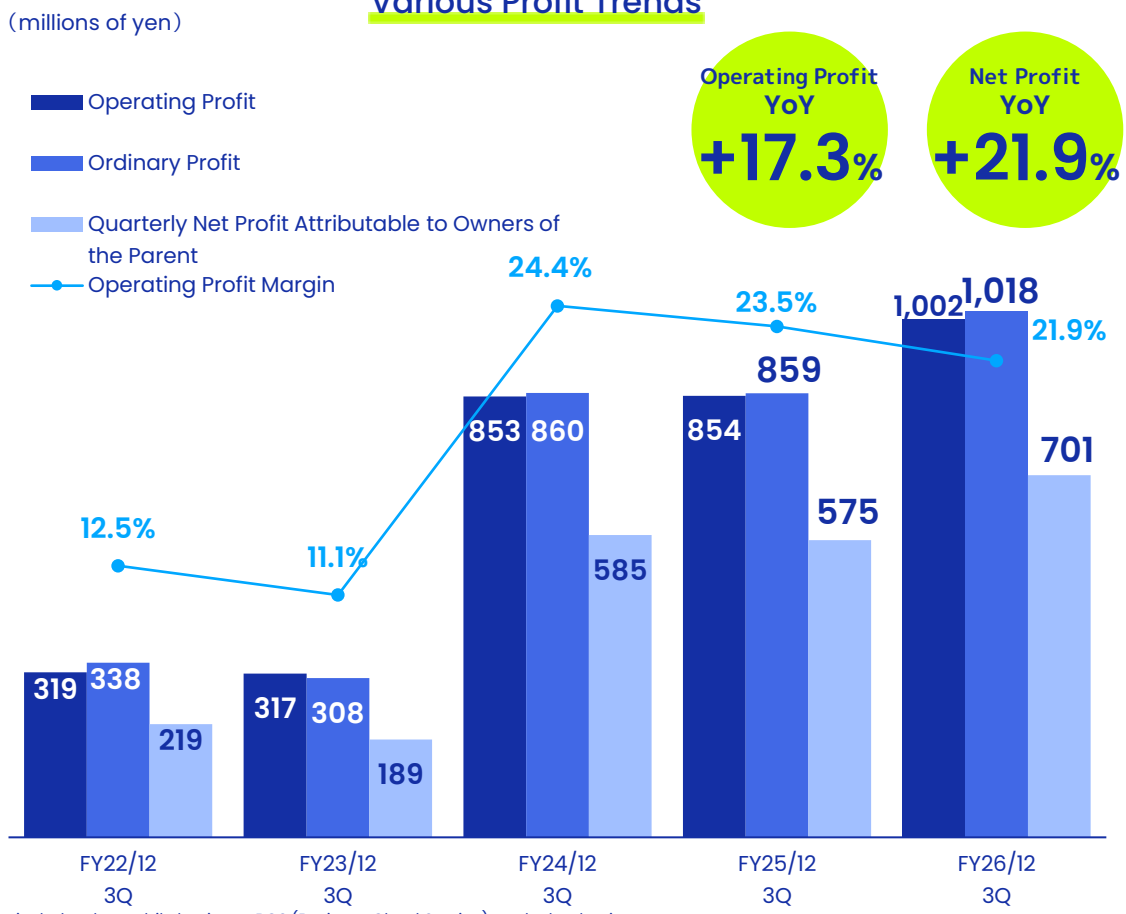
* Regarding the purchase price allocation (PPA) for the acquisition of Techno-Speech, Inc., figures as of FY2025 Q2 were disclosed based on provisional accounting treatment; following the finalization of the PPA, the figures have been retroactively restated to reflect the finalized accounting treatment
* Comparisons with the plan are based on Q3 cumulative results versus the planned figures for the same period

Record Q3 Cumulative Net Sales and Profits at All Levels, Absorbing Goodwill Amortization

Net Sales Trends



Various Profit Trends

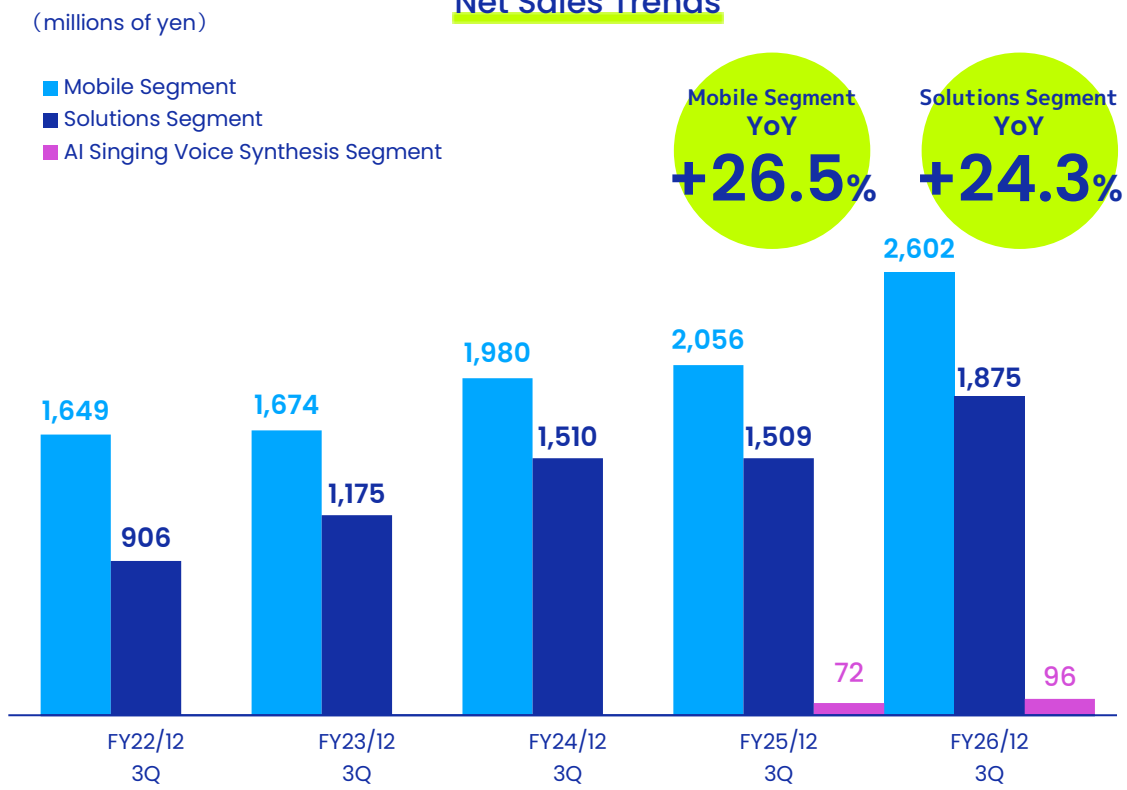


* The mobile segment includes the mobile business, BCS (Business Cloud Service), and other businesses
* Consolidated financial statements have been applied since FY2025. The profit and loss of Techno-Speech, Inc. has been consolidated from April 1, 2025, and the profit and loss of Zeroichi Start Inc. has been consolidated from January 1, 2026
* Regarding the purchase price allocation (PPA) for the acquisition of Techno-Speech, Inc., figures as of FY2025 Q2 were disclosed based on provisional accounting treatment; following the finalization of the PPA, the figures have been retroactively restated to reflect the finalized accounting treatment

Copyright © ibis inc. All Rights Reserved.

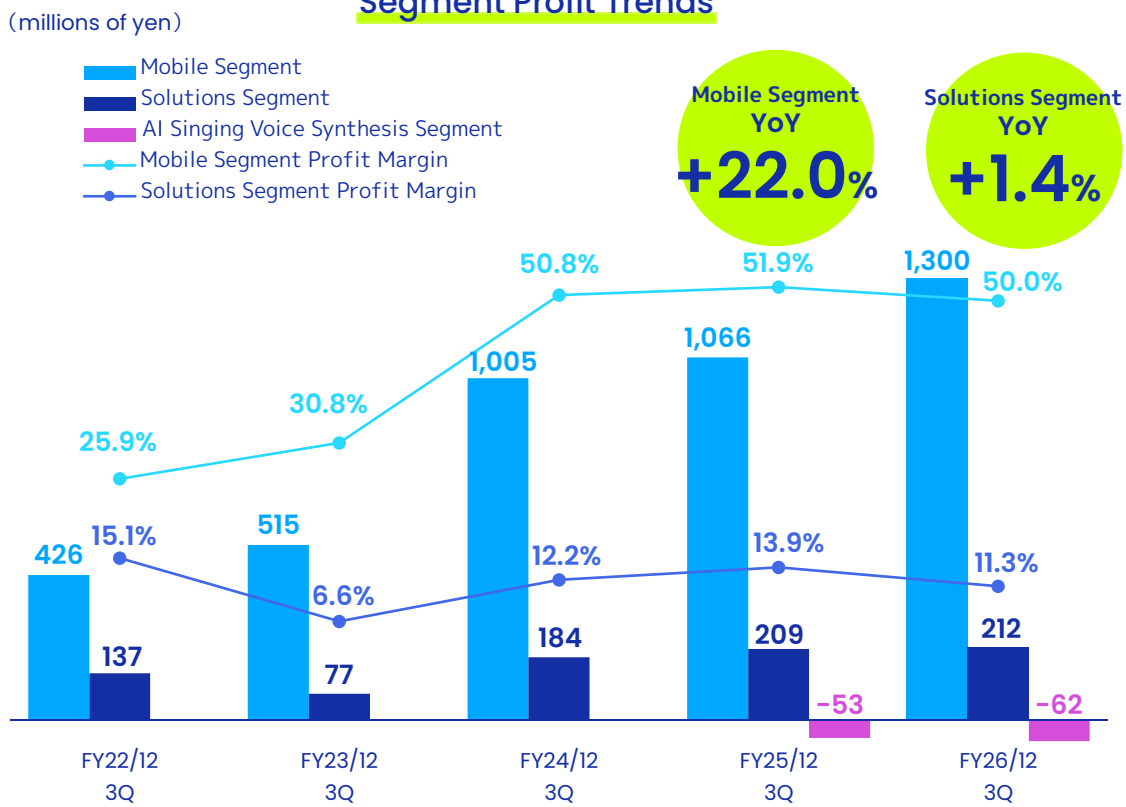
Over 20% Sales Growth in Both Segments, with Profit Growth Driven by the Mobile Segment

Net Sales Trends



✓ Net sales in the AI singing voice synthesis segment fell short of the initial plan due to lower-than-expected in-app billing sales of VoiSona and delays in contracted voice library production projects

Segment Profit Trends



✓ Of the AI singing voice synthesis segment's loss of 62 million yen, amortization of goodwill and technology-related assets accounted for 45 million yen

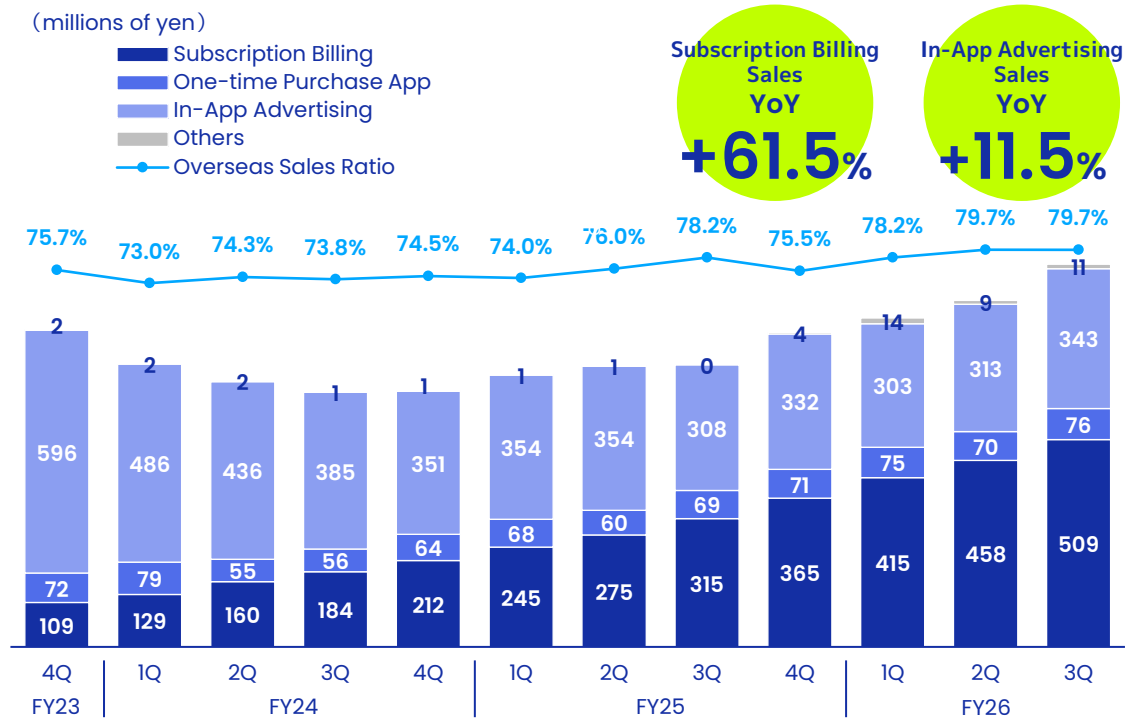
✓ Through the launch of the iOS-Exclusive Voice Libraries on October 6, 2026, we aim to monetize a new user base on mobile devices

Copyright © ibis inc. All Rights Reserved.

* Consolidated financial statements have been applied since FY2025. The profit and loss of Techno-Speech, Inc. has been consolidated from April 1, 2025, and the profit and loss of Zeroichi Start Inc. has been consolidated from January 1, 2026
* Regarding the purchase price allocation (PPA) for the acquisition of Techno-Speech, Inc., figures as of FY2025 Q2 were disclosed based on provisional accounting treatment; following the finalization of the PPA, the figures have been retroactively restated to reflect the finalized accounting treatment

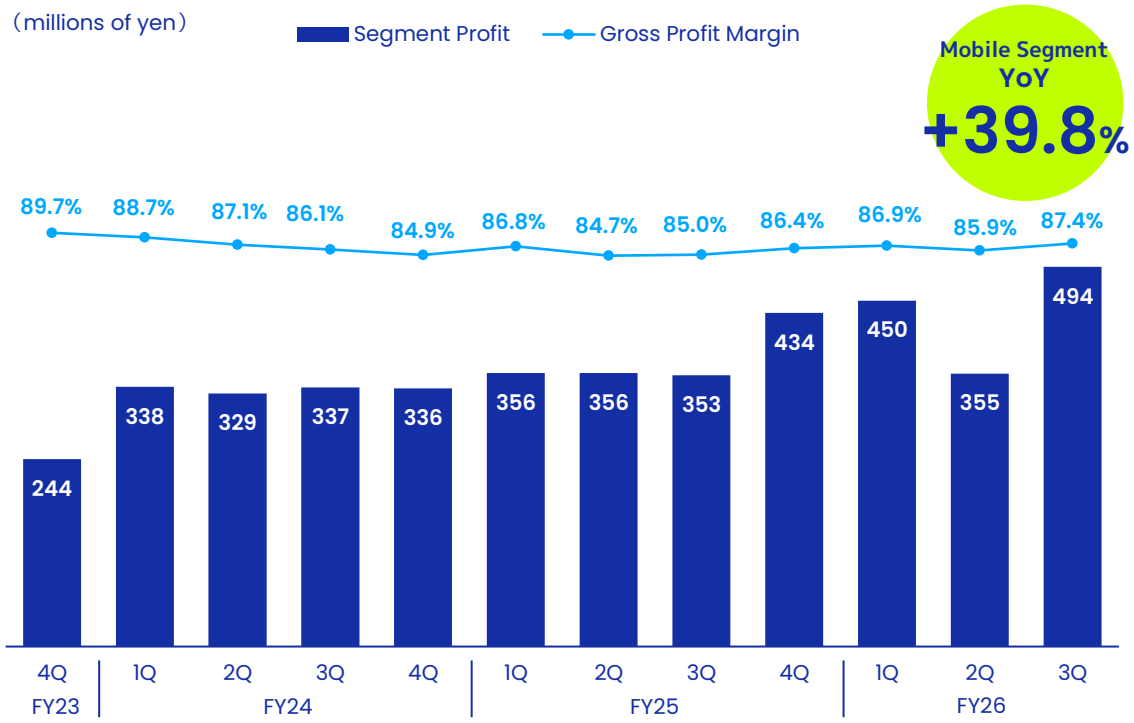
Subscription Billing Drove Record Quarterly Sales and Profit

Sales by Category and Overseas Sales Ratio Trends



- ✓ Mobile segment net sales reached a quarterly record high of 940 million yen (YoY +35.6%)
- ✓ Subscription billing sales were 500 million yen (YoY +61.5%), and their share of segment sales rose to 54%
- ✓ In-app advertising sales returned to growth, increasing 11.5% YoY, driven by measures such as expanding ad demand sources, as well as the weaker yen

Segment Profit and Gross Profit Margin Trends



- ✓ Segment profit reached a quarterly record high of 490 million yen (YoY +39.8%, QoQ +39.1%)
- ✓ The new advertising investment model introduced in late December 2025 proved effective, increasing subscription acquisitions while limiting additional investment
- ✓ Gross profit margin remained at a high level of 87.4% (YoY +2.4pts)

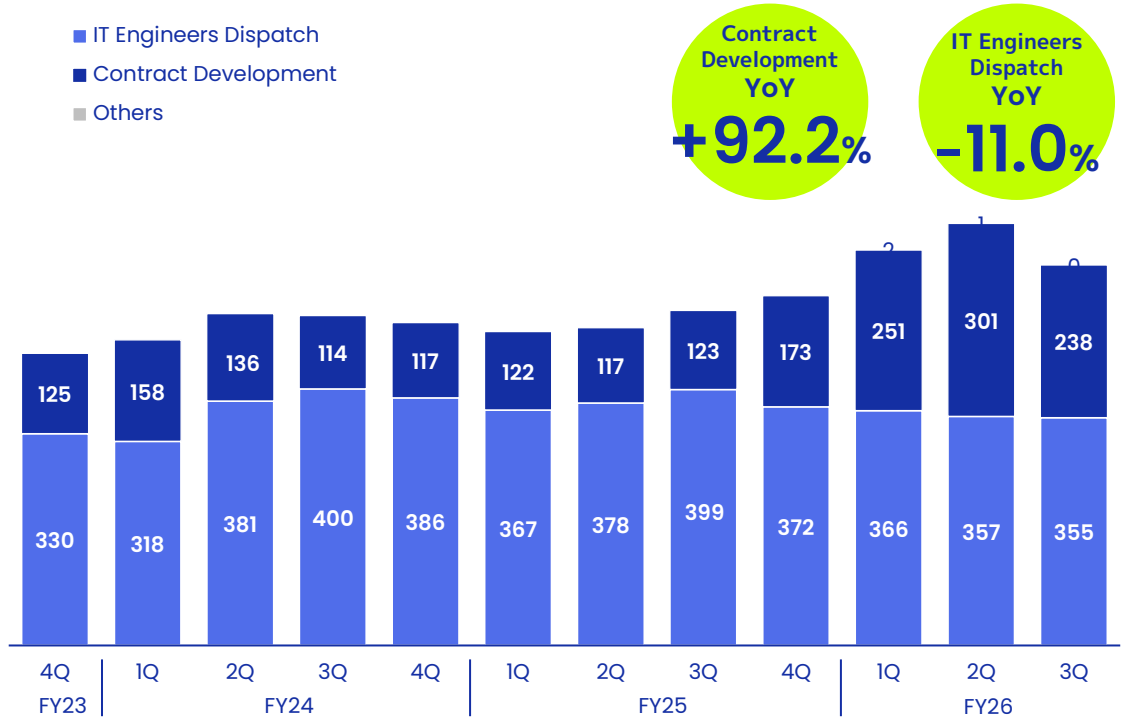
* Consolidated financial statements have been applied since FY2025. The profit and loss of Techno-Speech, Inc. has been consolidated from April 1, 2025, and the profit and loss of Zeroichi Start Inc. has been consolidated from January 1, 2026
* Subscriptions on the left chart represent the total subscription billing sales of ibisPaint and BCS

Copyright © ibis inc. All Rights Reserved.

Sales Growth Continued with the Shift to Contract Development, Profit Declined YoY Due to Higher Costs from Organizational Strengthening

Trends in Sales by Business Category

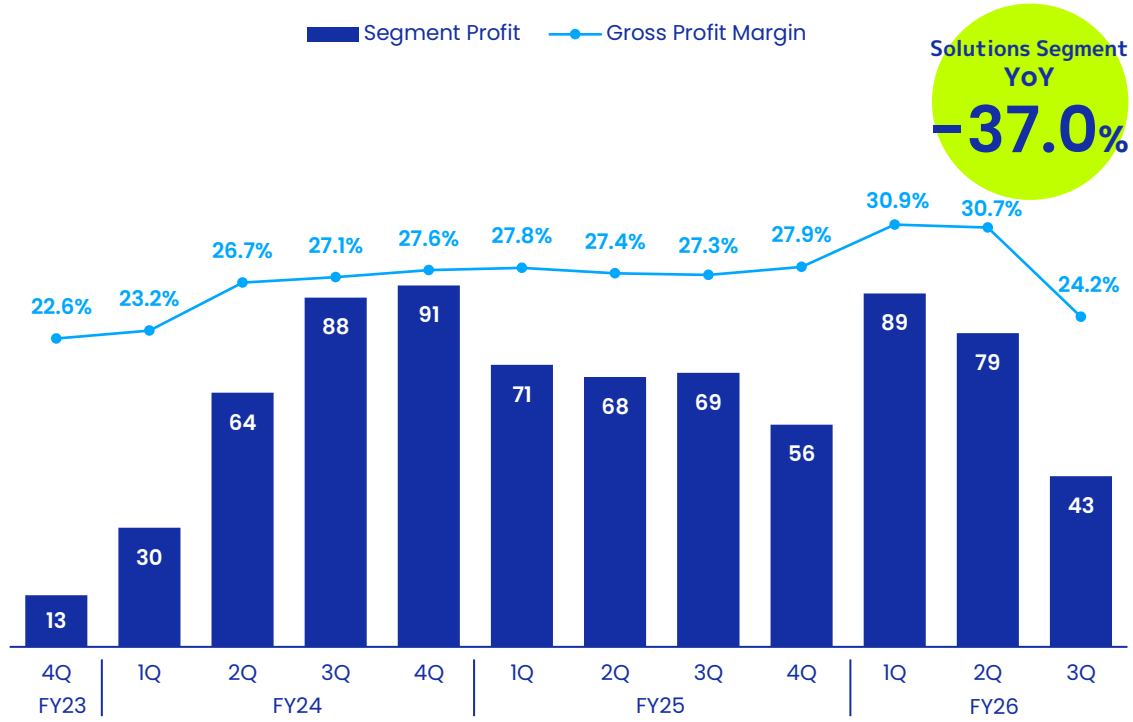
(millions of yen)



- ✓ Net sales were 590 million yen (YoY +13.6%), lower than Q2 but above every quarter of FY2025
- ✓ Contract development sales rose 92.2% YoY, supported by the shift from dispatch to contract development and the merger with Zeroichi Start Inc.
- ✓ Contract development sales declined QoQ as large projects were concentrated in Q2, but cumulative progress remains ahead of plan

Trends in Segment Profit and Gross Profit Margin

(millions of yen)



- ✓ Segment profit was 40 million yen (YoY -37.0%), mainly due to higher SG&A expenses from organizational strengthening and goodwill amortization
- ✓ Gross profit margin was 24.2%, reflecting large contract development projects concentrated in Q2 and lower utilization of some engineers
- ✓ In the midst of transitioning to a next-generation SIer business model, we are building an AI-driven development organization to achieve a fundamental improvement in development efficiency

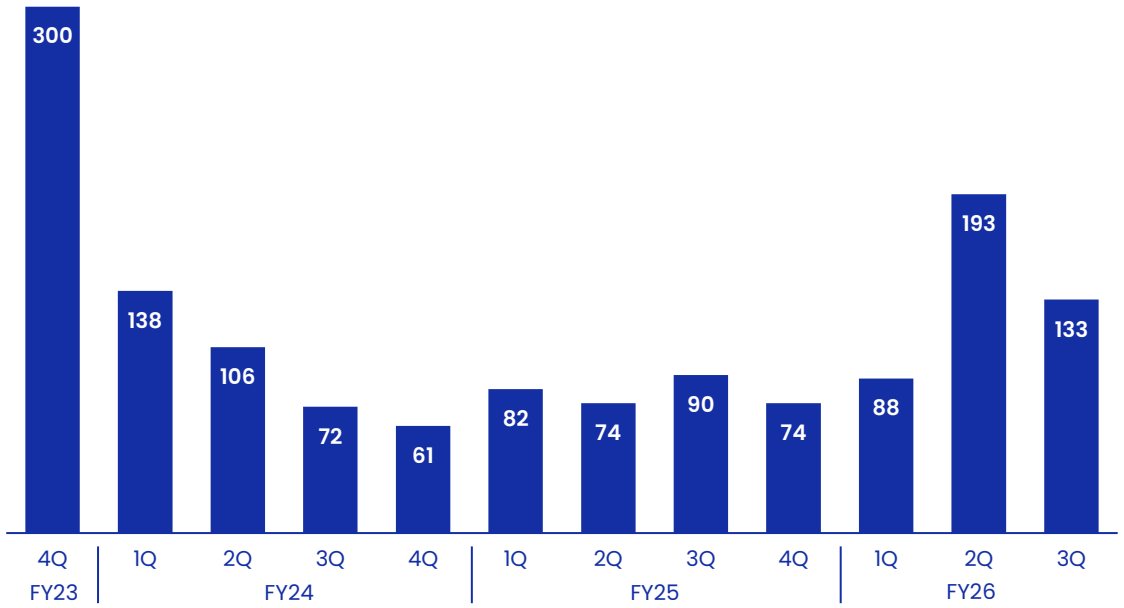
* Consolidated financial statements have been applied since FY2025. The profit and loss of Techno-Speech, Inc. has been consolidated from April 1, 2025, and the profit and loss of Zeroichi Start Inc. has been consolidated from January 1, 2026

Copyright © ibis inc. All Rights Reserved.

Continued Advertising Investment Focused on Subscription Acquisition Efficiency

Advertising Investment Trends

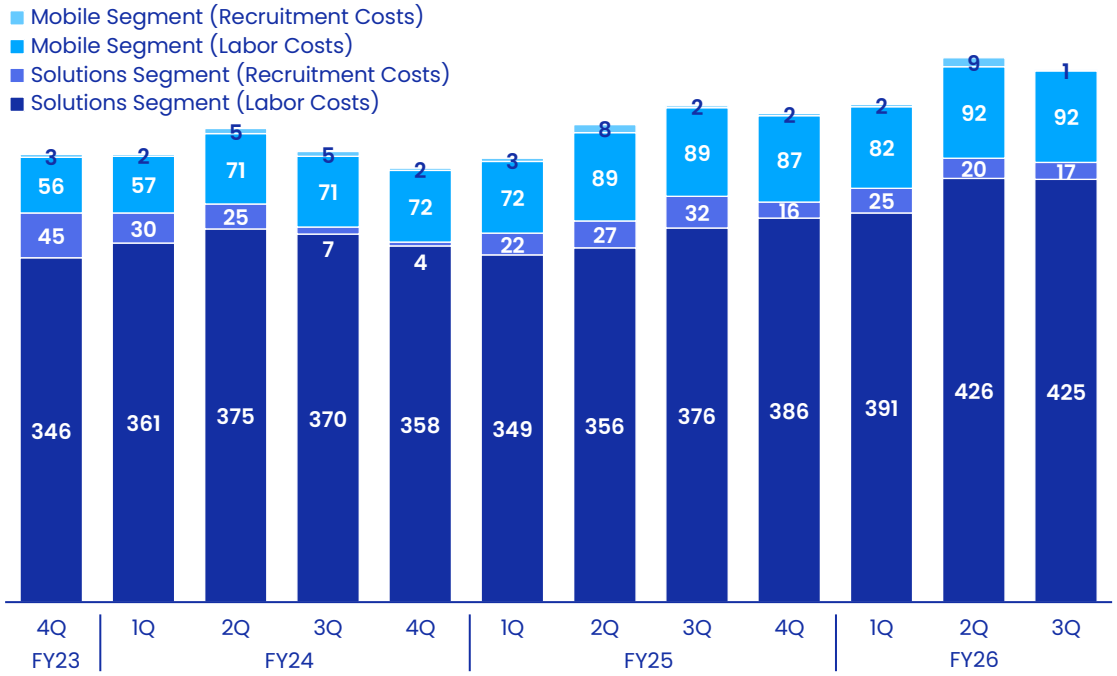
(millions of yen)



- ✓ Advertising expenses were 130 million yen (YoY +47.1%), as we continued advertising investment above the plan in Q3
- ✓ Although new ibisPaint downloads decreased slightly to 17,274 thousand (YoY -0.4%), investment efficiency improved due to a higher subscription conversion rate
- ✓ In Q4, we plan to keep additional investment below the Q2 level and continue investing with a focus on subscription acquisition efficiency

Trends in Investment in Engineers

(millions of yen)



- ✓ Investment in engineers in the mobile segment was 90 million yen (YoY +2.8%), reflecting team expansion to strengthen our products
- ✓ Investment in engineers in the solutions segment was 440 million yen (YoY +8.5%). Although headcount increased due to the merger, recruitment costs fell 46.1% YoY as hiring remained highly selective

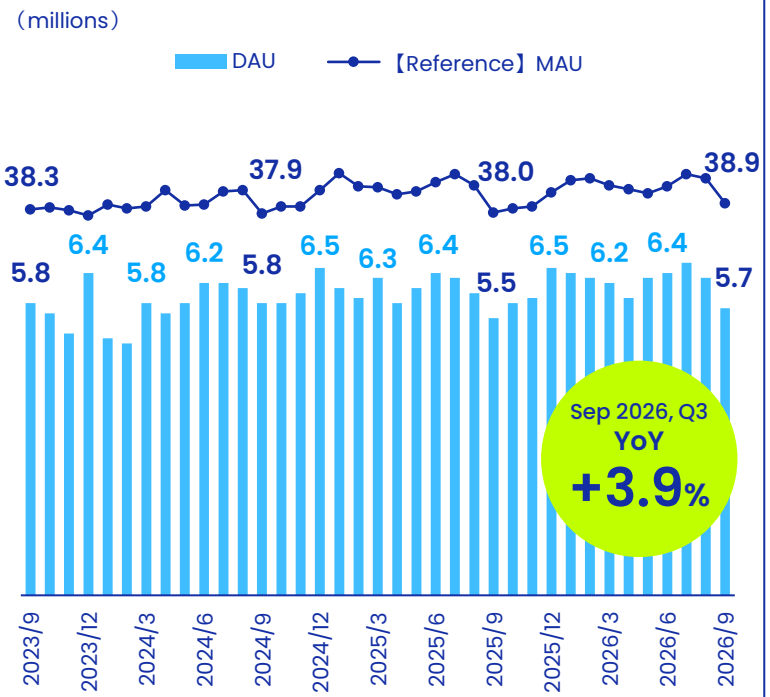
* Investment in engineers refers to the total labor and hiring costs of engineers in each segment
* Additional investment refers to the difference between actual advertising expenses and the initial plan

Copyright © ibis inc. All Rights Reserved.

ibisPaint Subscriptions Reached 525 Thousand, Growing 5.5x in Three Years Shifting to a Quality-Focused IT Engineer Organization for a Next-Generation SIer Business Model

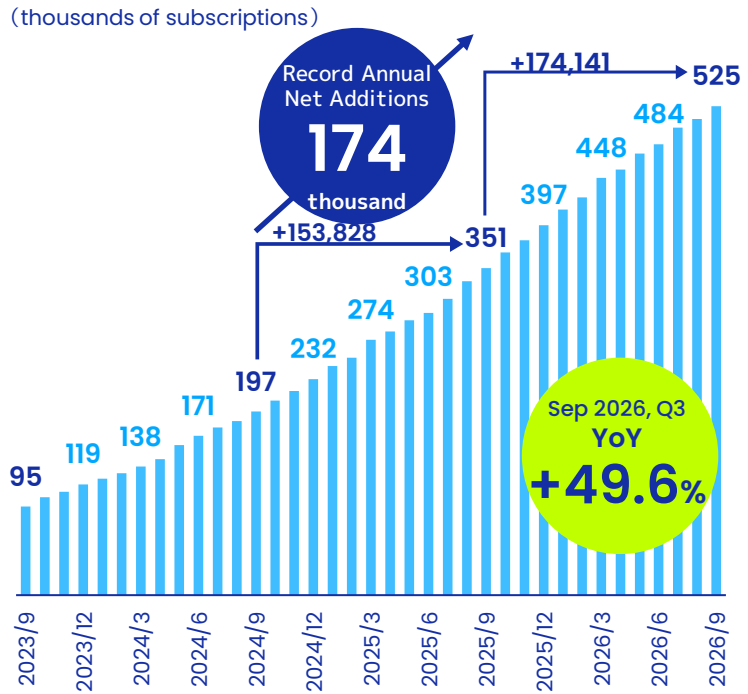
Mobile Segment

DAU (Daily Active Users)



✓ DAU remained stable at around 6 million. Q3-end DAU decreased QoQ due to seasonal factors after the summer holidays, but increased 3.9% YoY

Number of ibisPaint Subscriptions

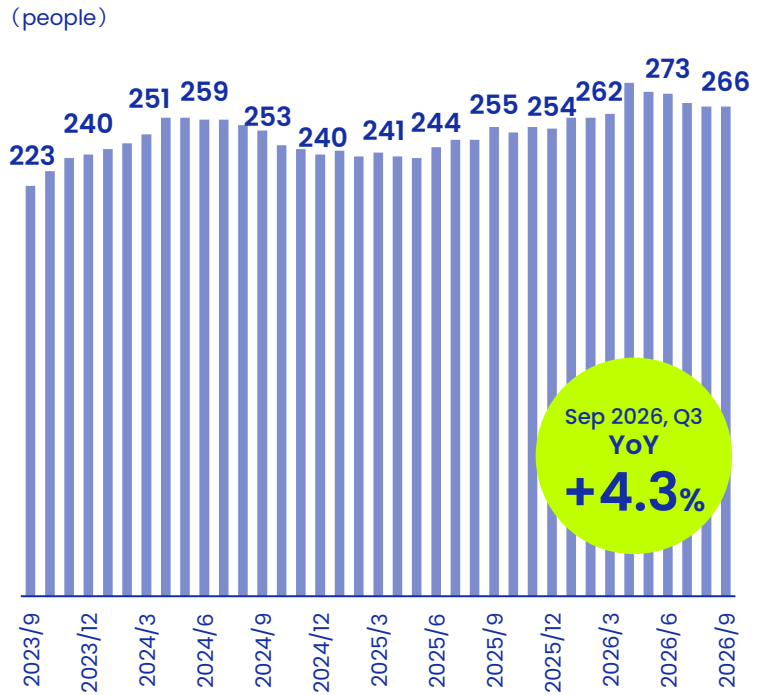


✓ The number of ibisPaint subscriptions reached 525 thousand (YoY +49.6%), and Q3 net additions reached 40,957 (QoQ +12.1%)

✓ Net additions reached 85.3% of the full-year plan, tracking ahead of plan

Solutions Segment

Number of IT Engineers



✓ The number of IT engineers was 266 (YoY +11, including 9 from the merger with Zeroichi Start Inc.). Following stricter hiring standards and some voluntary departures after the redefinition of skill sets in Q1, we are shifting toward an organization that prioritizes profit margins and adaptability to AI development over headcount

Copyright © ibis inc. All Rights Reserved.

* DAU represents the number of free active users per day, and MAU represents the number of monthly active users across all series, including paid app users but excluding the Edu series
* The figures shown above the DAU bar chart represent DAU at the end of each quarter
* Annual net additions represent the increase in the number of subscriptions at the end of September compared with the end of September of the previous year

2026.09.07 ibisPaint Expands Creative Possibilities with 3D Materials and Audio Tracks



- A major update (Ver.14.1.0) added a “3D Materials” feature that allows users to place 3D models of people and objects, and an “Audio Track” feature for adding audio to animations
- The update also added the “Relief HQ” filter, which supports the usage-based “Smart Credit” model. We will continue to expand the range of features supporting Smart Credits to increase monetization opportunities

2026.07.24 Forbes JAPAN Features Interview with ibis President & CEO Kamiya



Forbes JAPAN
September 2026 Issue
“THE BREAKOUT”

- Featured in “THE BREAKOUT,” a special feature exploring the potential of small- and mid-cap stocks beginning to accelerate toward their next stage of growth, amid growing attention to large-cap stocks and semiconductor-related stocks
- Listed in 2023 without VC backing. According to Forbes JAPAN, ibis ranked 14th in share price growth among 175 companies listed on the Growth Market since 2023 (+415.8% vs. IPO offering price; +77.5% vs. initial trading price)*

Copyright © ibis inc. All Rights Reserved.

* Forbes JAPAN, September 2026 issue (Linkties Co., Ltd.), pp. 48–49. Share price performance is based on closing prices at the end of June 2026, according to the magazine

Harvest the Momentum

From Japan to the world –
ibis turns global creativity into growth.



Investor Digest

ibis inc. (TSE Growth: 9343)

May 12, 2026

ibisPaint

40.07 Million MAU

The world is drawn on ibisPaint

The go-to drawing app ranked No.1 for 7 consecutive years※1

- Overseas MAU Ratio: Over 90%※2
- Cumulative Downloads: 520 million

In-house ads accelerate subscriptions

- Subscribers: 397K (Paid Conversion Rate: 1.0%)
- Subscription ARPU: 17.1x In-app Advertising ARPU

Japanese IP leads the market

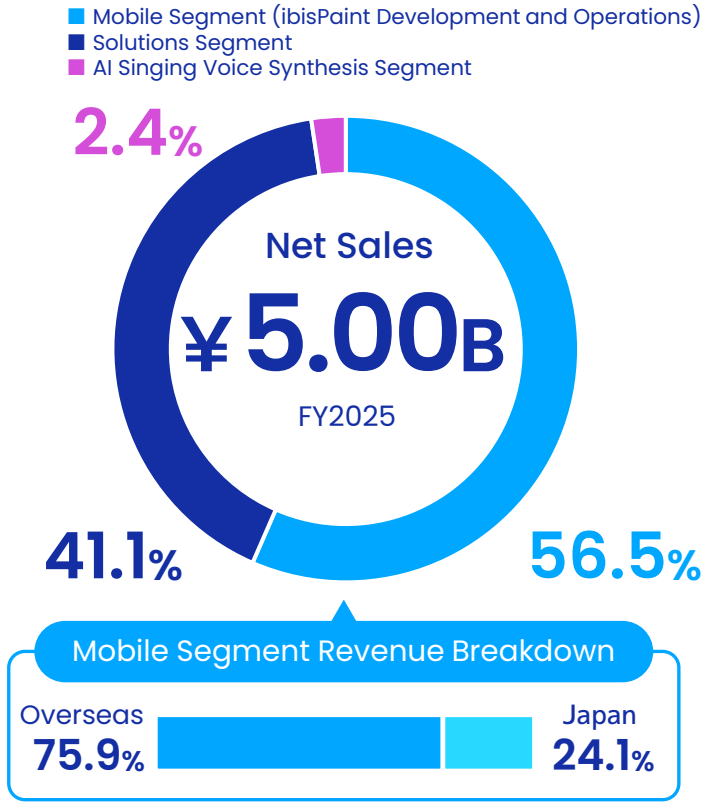
- Global IP Market：
  Expected to Reach JPY 20 Trillion by 2033 ※3

*1 App Store “Graphics & Design” category (from 2019 through January–November 2025), global basis, Monthly Active Users (MAU). Source: data.ai by Sensor Tower
*2 January–December 2025, global basis, Monthly Active Users (MAU). Source: Company research
*3 Source: “Intellectual Property Strategic Program 2025,” Cabinet Office of Japan. Available at: https://www.cas.go.jp/jp/seisakukaigi/titeki2/chitekizaisan2025/pdf/suishinkeikaku.pdf (accessed April 6, 2026)

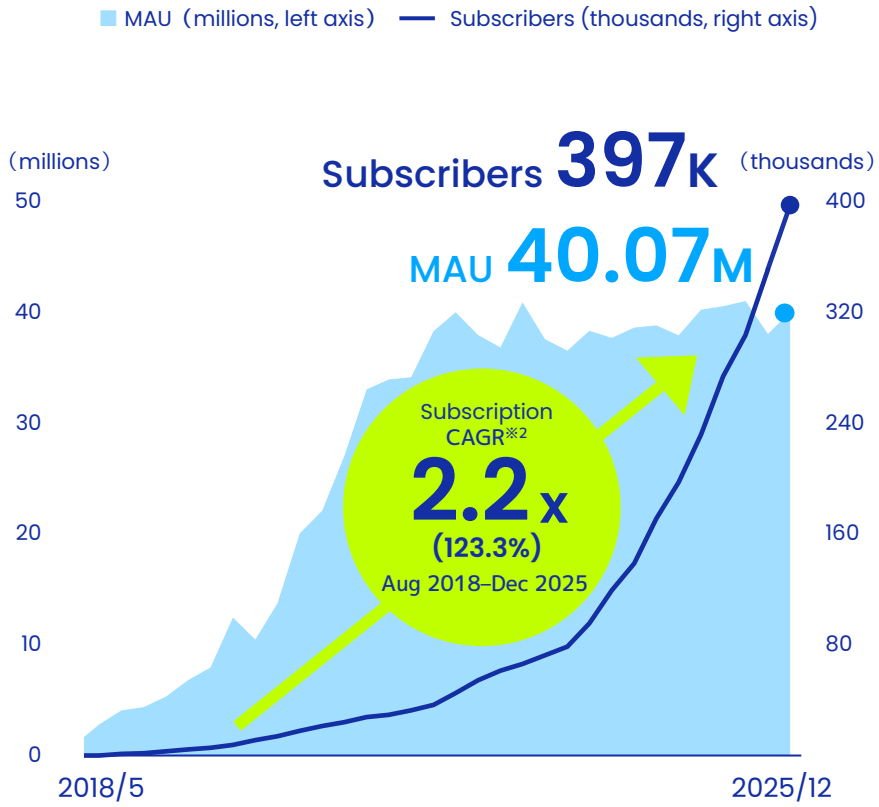
A Japan-Based Tech Company Developing the World's No. 1 Mobile Painting App

ABOUT

Net Sales Breakdown by Business Segment



MAU and Subscribers Trend



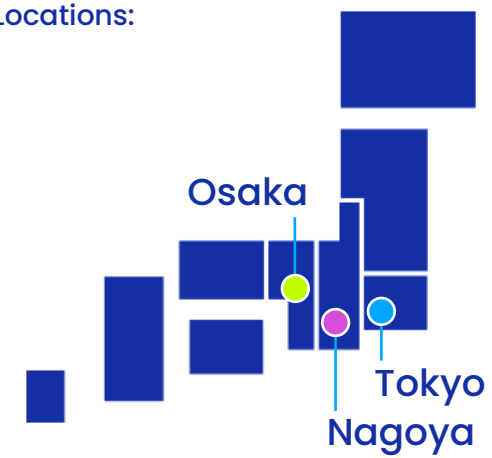
Company Profile

Established: 2000

Number of Employees: 357

Including 302 IT engineers

Locations:



*1 App Store "Graphics & Design" category (from 2019 through January–November 2025), global basis, Monthly Active Users (MAU). Source: data.ai by Sensor Tower
*2 CAGR is calculated from August 2018, when the subscription service was launched

ibis Copyright © ibis inc. All Rights Reserved.

Bringing surprise and joy to young creators worldwide with technology born in Japan

WHO I AM

A pioneer in technology



Began programming in elementary school and became immersed in building high-speed, high-performance technology—creating innovations born in Japan that can compete globally.

WORK STYLE

Dual-track management: Engineering × Marketing



Combining engineering expertise with marketing insight, he led the company's global expansion and guided ibis to its 2023 public listing.

MY PASSION

Delivering technology born in Japan to every corner of the world



Delivering "WOW!" experiences and the joy of creation to Gen Alpha and Gen Z worldwide, accelerating creativity and unlocking new possibilities in the AI era.



President & CEO

Eiji Kamiya

Born in 1973,
Nagoya, Aichi, Japan

* Generation Alpha and Generation Z: An age group mainly corresponding to elementary school through high school students (as defined by the Company)

Copyright © ibis inc. All Rights Reserved.

A steadfast passion continues to drive ibis forward



MISSION

Delivering “WOW!” Experience on Mobile

VISION

Boost Japanese Tech to the World

ibis aims to elevate the global presence of ‘Made in Japan’

VALUE

Group of Experts in Advanced Technologies

We are a group of experts who continuously acquire cutting-edge technologies, fully aware of our role as specialists in advanced technology, committed to solving societal challenges.

Rapid Decision-Making and Execution

Not only do we develop fast and efficient software, but we also make swift decisions and execute them promptly, ensuring agility in our operations.

Continuous Challenge

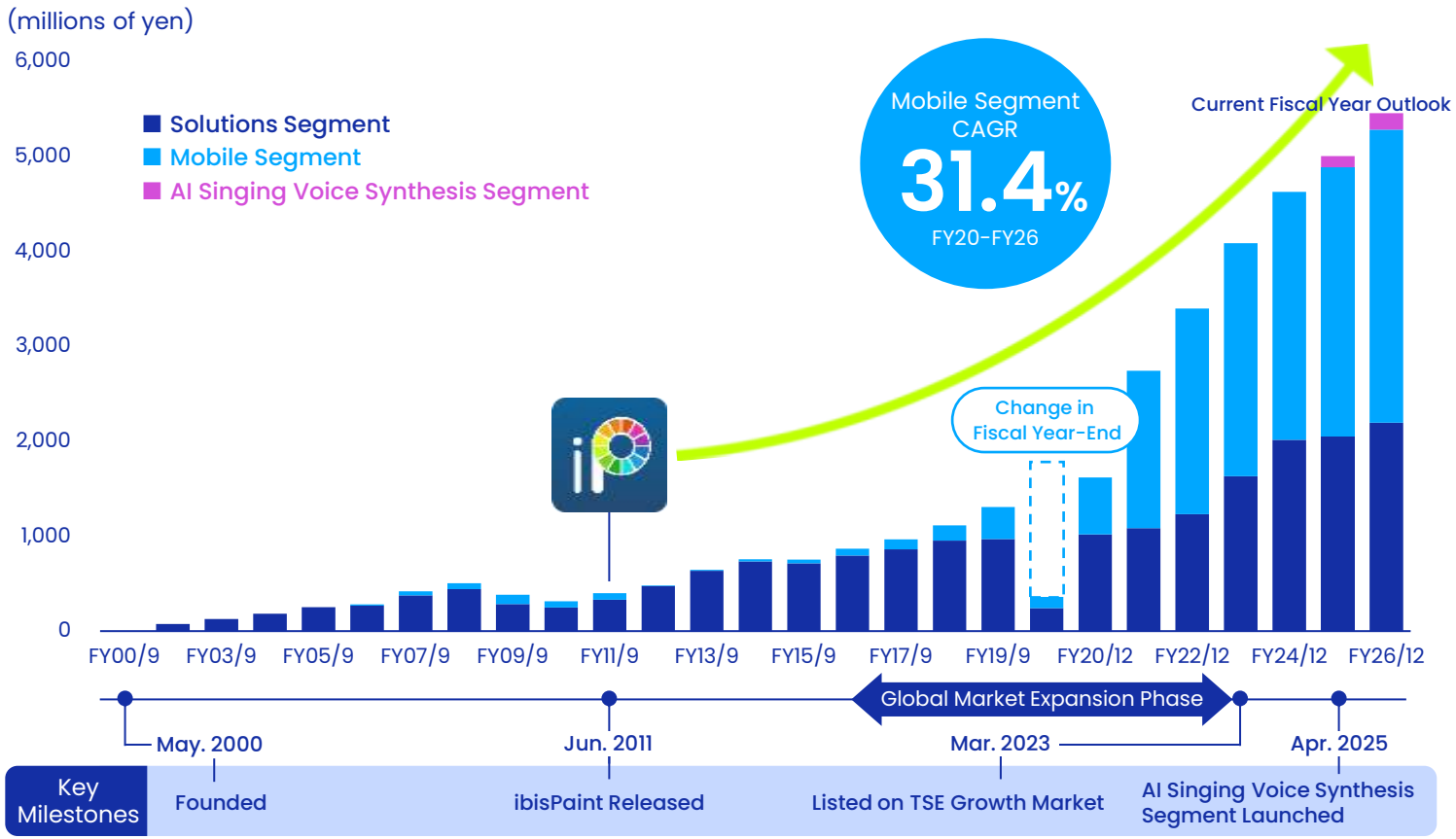
By relentlessly pursuing challenges without slowing down, we create new value and drive innovation.

Copyright © ibis inc. All Rights Reserved.

Continuing to expand into global markets, bringing the mobile segment onto a growth trajectory

HISTORY

Net Sales Trend



Global Market Expansion Strategy

1. Focus on Internet advertising to invest in high-performing markets
2. Establish a proven “success formula” to maximize investment efficiency
3. Foster growth cycles through disciplined self-funded investment

Copyright © ibis inc. All Rights Reserved.

* CAGR=Compound Annual Growth Rate

ACHIEVEMENT

ibisPaint has become the world's No. 1 global app*1

Global Active User Ranking

Graphics & Design Category

No. 1 *1

Seven consecutive years as No. 1

MAU (Monthly Active Users)

As of December 2025

40.07M

Overseas ratio 90.5%*2



Cumulative Downloads

As of December 2025

520M

Overseas ratio 93.9%

Users Under the Age of 25

As of December 2025

91.7% *3

A leading painting app
for Gen Alpha and Gen Z creators

*1 App Store "Graphics & Design" category (from 2019 through January–November 2025), global basis, Monthly Active Users (MAU). Source: data.ai by Sensor Tower *2 MAU overseas ratio (January–December 2025), worldwide, MAU, in-house research *3 Share of active users under the age of 25 on iPhone and Android (January–November 2025) in Japan and the United States. Source: data.ai by Sensor Tower. The comparison includes five leading apps considered by the Company to be its direct global competitors

ibis Copyright © ibis inc. All Rights Reserved.

A market-leading strategy centered on Gen Alpha and Gen Z through mobile specialization

MARKET

Expanding Creative Demand Among Gen Alpha and Gen Z

ibisPaint User Ratio Under 25

44.1% *1



+

Market Potential

Global Art App Market Size (2035)

USD2.36B *2



+

High-Growth Market

CAGR(2025–2035)

12.4% *3



*1 ibisPaint user ratio under age 25 (January–November 2025). Data cover two countries, Japan and the United States, based on data.ai by Sensor Tower
*2,3 Figures related to the global art app market (2035 market size: USD 2.36 billion; 2025–2035 CAGR: 12.4%) are based on independent research and estimates by Future Market Insights

ibis Copyright © ibis inc. All Rights Reserved.

Designing a seamless user experience to be the first illustration app of choice for Gen Alpha and Gen Z

Easy to Start

Basic Functions Are Free

Freemium model



Content that Drives Growth and Continued Use

ibisPaint YouTube Subscribers

3.05M



Onboarding → Continued use

Superior Usability

PC-Class Advanced Features
Full-Scale Creation with a Single Finger

Highly optimized mobile-first design



Click the image to view the demo video

Rapid Updates and Strong Customer Loyalty

Top-Tier App Store Ratings

App Store **4.7** / 5

Google Play **4.6** / 5



Copyright © ibis inc. All Rights Reserved.

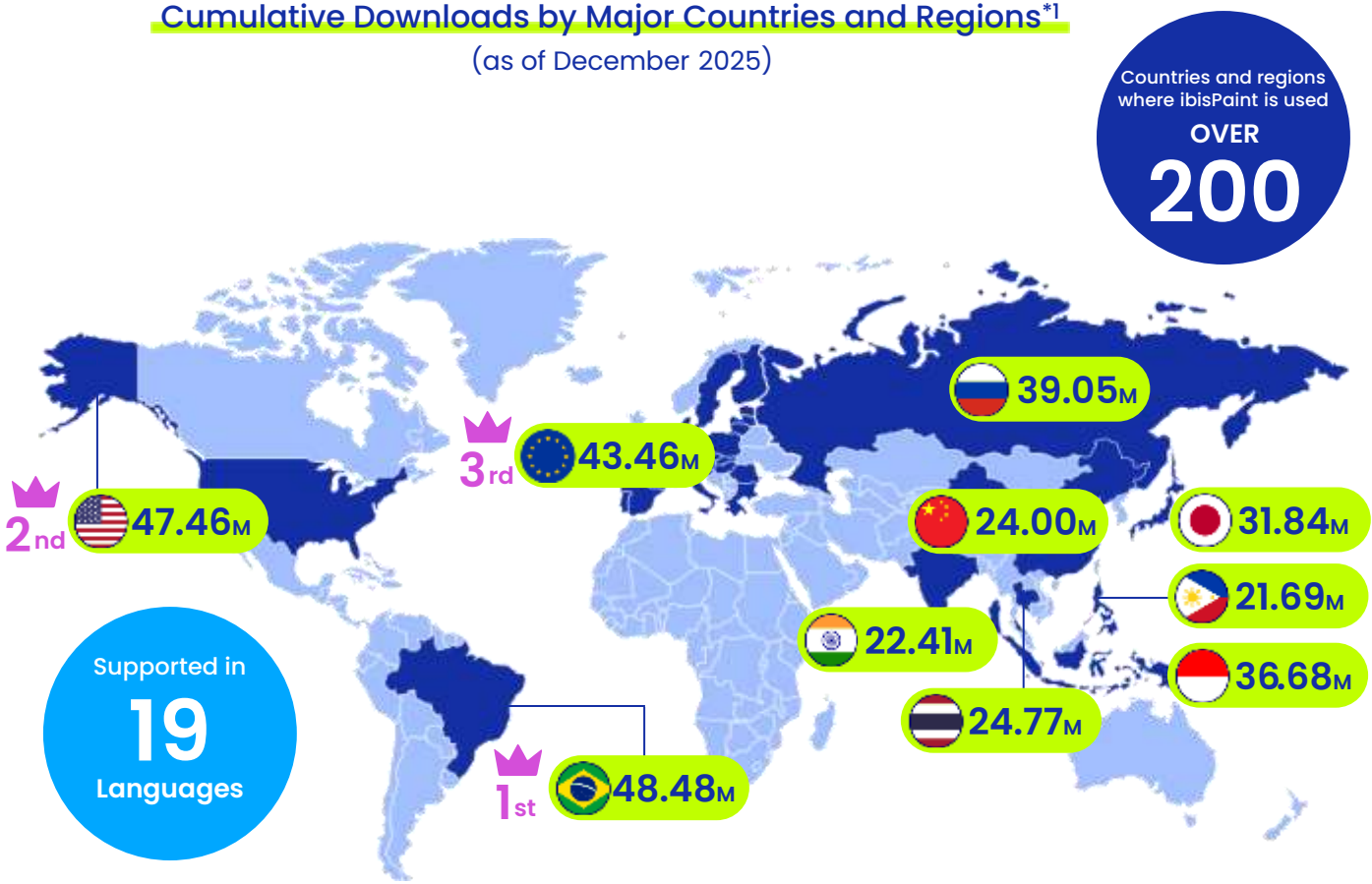
* ibisPaint YouTube subscriber count and App Store ratings are as of January 19, 2026

Driven by global marketing and passionate users, we have built one of the world's largest user bases

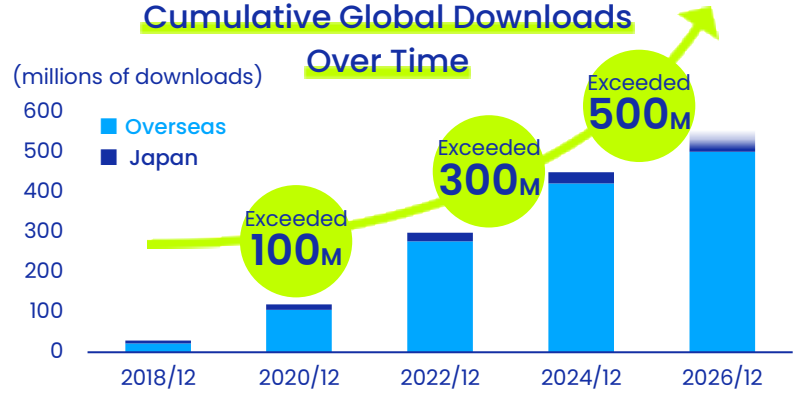
STRENGTHS

Cumulative Downloads by Major Countries and Regions*1

(as of December 2025)



Cumulative Global Downloads Over Time



MAU Composition:

(Japan and Overseas)



Overseas
Japan

Global User Share



ibisPaint
Total of Direct Competitor Painting Apps

*1 As data by country for Huawei downloads is unavailable, they are attributed to China for convenience. Source: Company research *2 January–December 2025, global basis, Monthly Active Users (MAU). Source: Company research *3 Share of active users across all age groups (January–November 2025), global basis, Monthly Active Users (MAU). Source: data.ai by Sensor Tower. The comparison covers five leading applications considered by the Company to be its direct global competitors

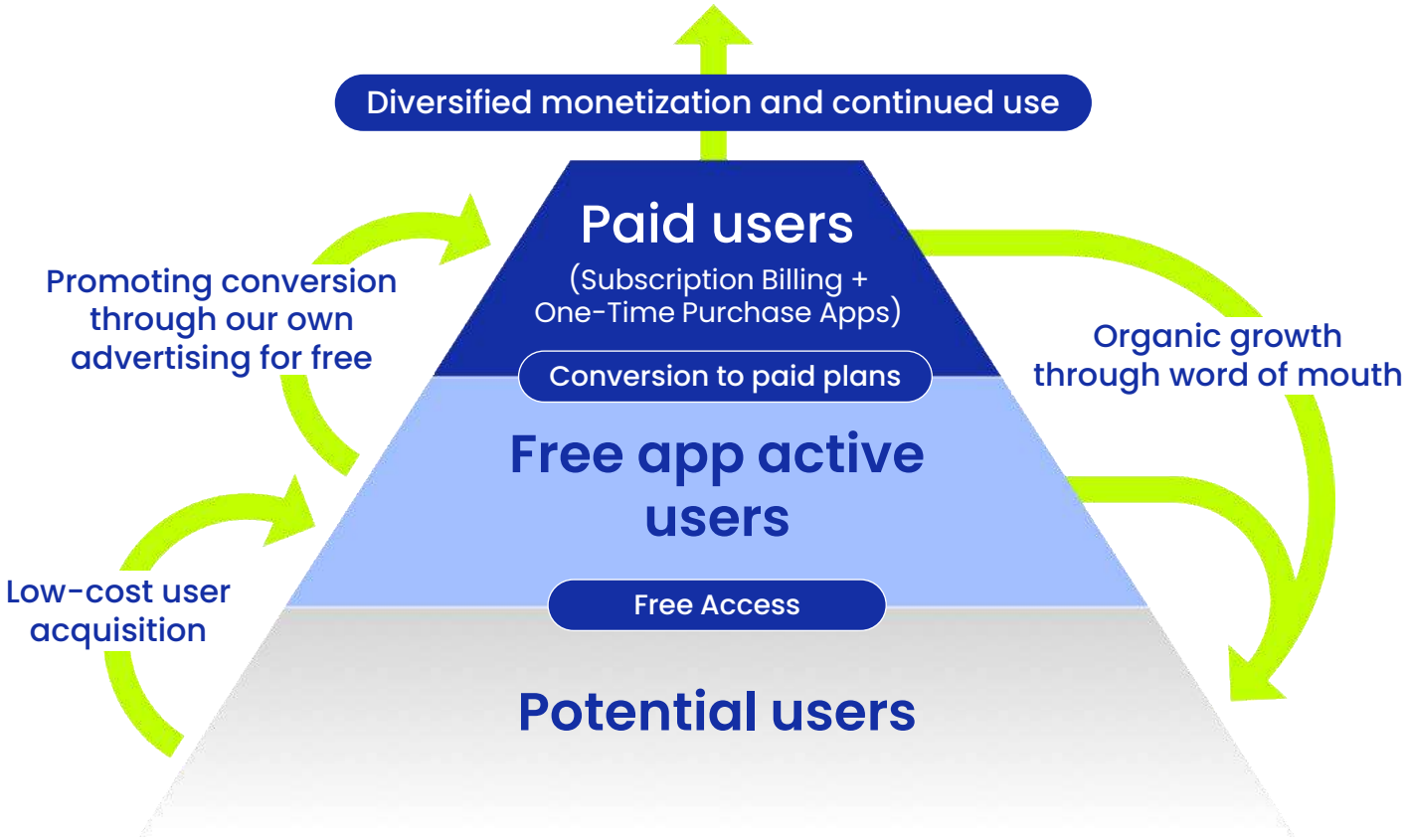
ibis Copyright © ibis inc. All Rights Reserved.

STRENGTHS

Through advanced technology and a lean, elite team,

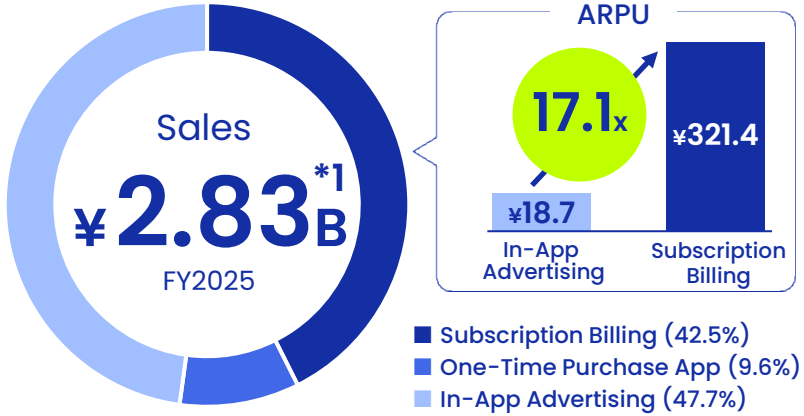
we maximize efficiency and generate a high-margin model

An ecosystem that efficiently monetizes our user base



A stable, diversified sales structure

Sales Breakdown of the Mobile Segment



Industry-leading productivity

Sales Per Employee

as of December 2024

¥70.56M*2

(Mobile Segment Employees Basis)

2.0x that of Company C

*1 The sales figures shown at the center of the "Sales Breakdown of the Mobile Segment" pie chart include "Miscellaneous." The figures in parentheses represent the percentage of the sales mentioned earlier *2 "Sales Per Employee" is calculated by dividing Mobile Segment sales by the number of employees, excluding temporary employees. Comparisons with Company C are based on the same calculation method applied to Company C's comparable businesses

ibis Copyright © ibis inc. All Rights Reserved.

Delivering ibis's technological value to the world through mobile innovation

DIVISIONS

Solutions Segment





- Contract Development (26.1%)
- IT Engineers Dispatch (73.9%)

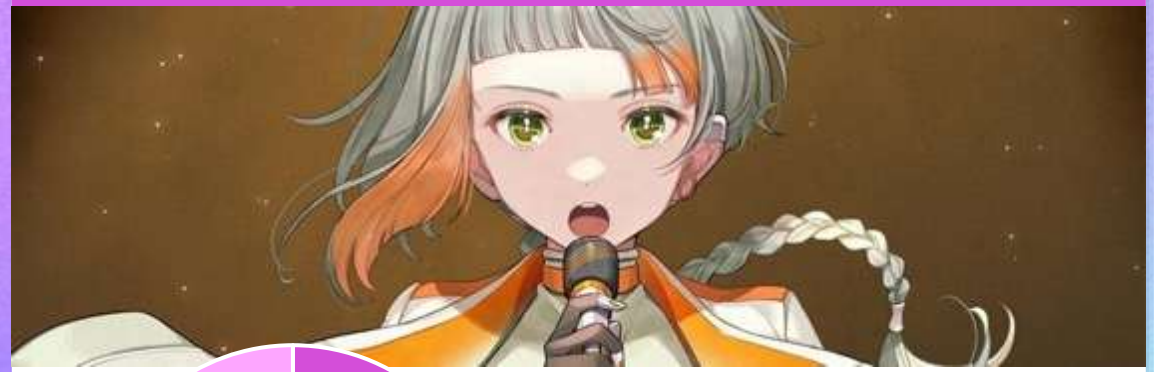
Stable Growth Business

Provides mobile-app development for domestic companies, supporting implementation across all devices. Strong expertise in cloud server construction and migration.

Client Portfolio

KDDI HONDA 朝日新聞 dwango

AI Singing Voice Synthesis Segment





- VoiSona (78.1%)
- Contract Development (21.9%)

New Growth Business

Leveraging the voice-synthesis technology of our subsidiary Techno-Speech, Inc., we provide an AI Singing Voice Synthesis App "VoiSona" and aim for global expansion.

Client Portfolio

Sony Music KONAMI KAWAI
SoftBank brother CASIO
TSUBURAYA BANDAI NAMCO

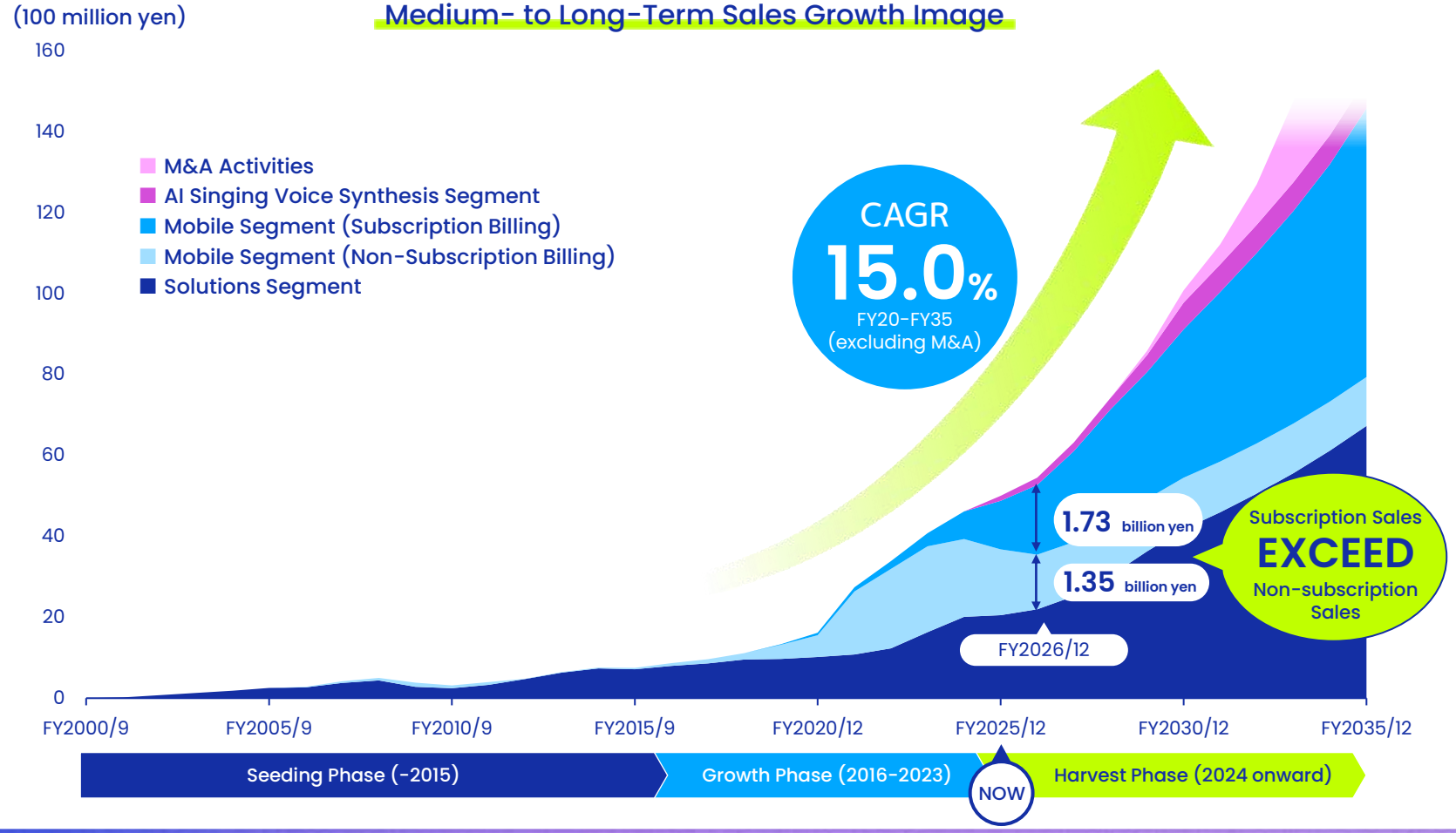
ibis Copyright © ibis inc. All Rights Reserved.

* For convenience, the sales breakdown chart for VoiSona includes sales from CeVIO, which operates in the same B2C area, as well as sales from the production of voice libraries for both VoiSona and CeVIO

Entering a prime phase for monetizing one of the world's largest user bases

STRATEGY

Medium- to Long-Term Sales Growth Image



Growth Targets for FY2035

Consolidated Net Sales

¥15.0B

Total Subscription Contracts

2M

Subscription Rates

5.0%

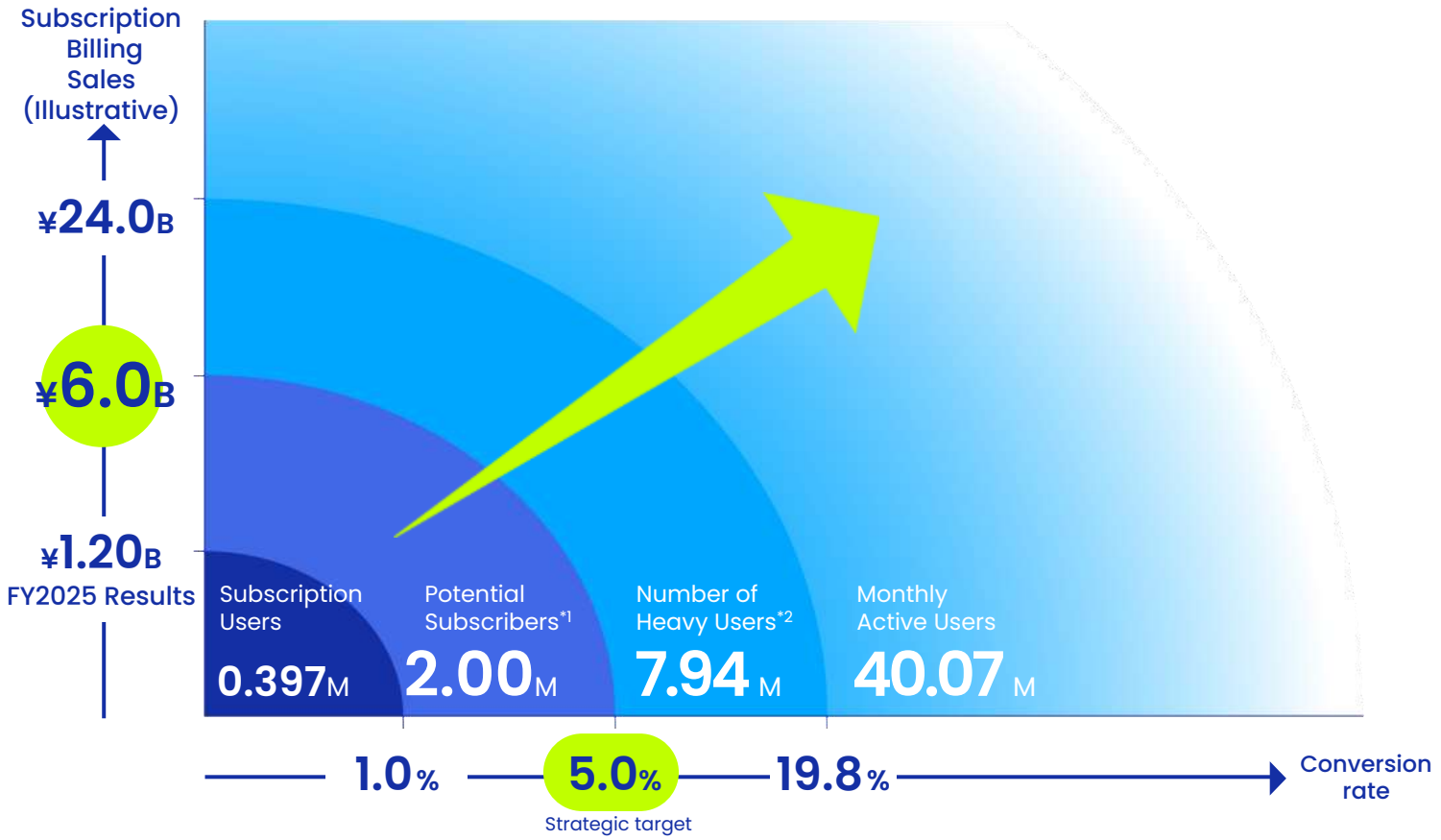
Copyright © ibis inc. All Rights Reserved.

* The illustrative figures and target values on this page are based on the Consolidated Medium-Term Management Plan for 2026

Driving subscription conversion via free in-app house ads to 40 million active users

STRATEGY

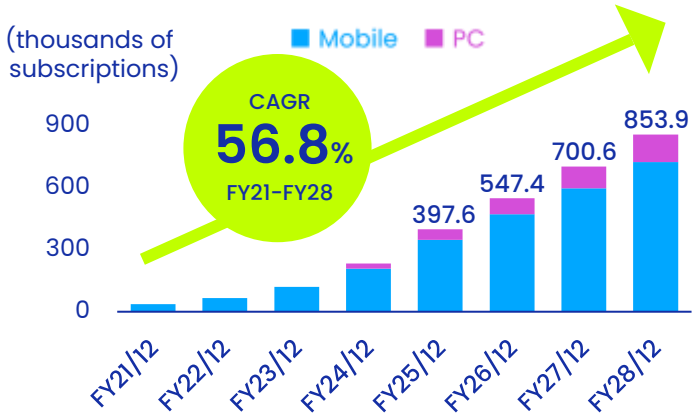
Growth Impact of Subscriber Expansion



Three Growth Drivers

1. Free in-app house ads
2. New function enhancements exclusive to subscriptions
3. Optimized onboarding to increase conversion

Progress in Number of Subscriptions



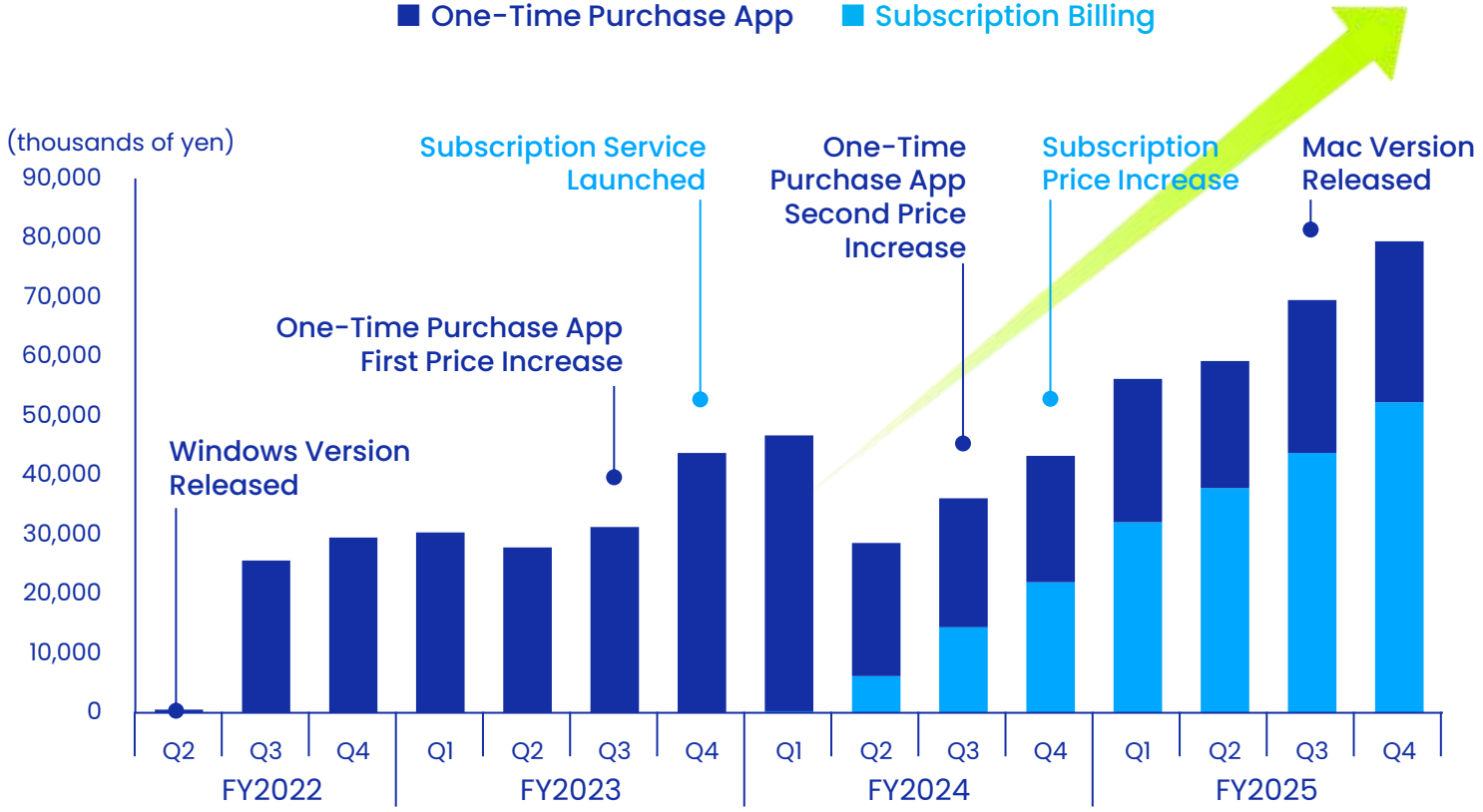
ibis Copyright © ibis inc. All Rights Reserved.

*1 The number of potential subscribers is defined as monthly active users whose conversion rate is 5% (industry average of 3-10%) *2 The number of heavy users is defined as monthly active users whose average monthly usage time is greater than that of current subscription subscribers * Figures are based on actual results for the end of FY2025. The planned figures for FY26-28 for "Progress in Number of Subscriptions" are based on the 2026 Medium-Term Management Plan

Accelerating subscription growth through pro use features and multi-device expansion

STRATEGY

Sales Trends of ibisPaint for Windows/Mac



Enhancing Professional Features Based on User Feedback



Establishing ibisPaint as a Lifelong Creative Partner



Copyright © ibis inc. All Rights Reserved.

Building a creative foundation that connects creative power worldwide

STRATEGY

Concept: Next-Generation Creative Platform

A New Music Creation Experience

- Voice Library Extensions
  (Enhanced Paid Models)
- VoiSona
  AI Singing Voice Synthesis App
- Synergies Driven by User Traffic
  from ibisPaint (40 million MAU)

The Ever-Expanding Creative Activities of ibisPaint

- New AI Features
  Ongoing Release including 3D Animation
- "Smart Credit"
  New Monetization via a Usage-Based Model
- ibisPaint
  Painting App
- Strategic M&A
  Enhancing and Expanding Product Value
- UI Customization × Design
  Evolution Toward Professional-Grade

Empowering Creative Expression of Next-Generation

- Innovative Creation Tools
  Leveraging AI
- New Products for Next-Generation Creators
- Music Video Creation Tools
  Integrating Video and Music

Unleashing Creative Expression and Generating New Culture from Japan

Copyright © ibis inc. All Rights Reserved.

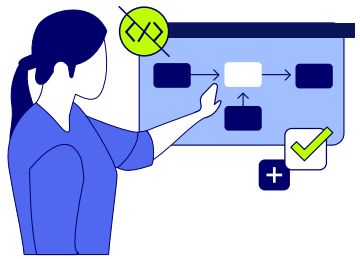
Accelerating corporate growth through stable sales and AI-driven market expansion

STRATEGY

Solutions Segment

Evolving into a high-margin, scalable SIer business model

Specialized Talent × AI



Business scalability is improved by high-quality SIer enabled by no-code and AI-driven development efficiency.

M&A-Driven SIer Base



On April 1, 2026, Zeroichi Start Inc. was merged into the Company, strengthening our SI talent and technical capabilities.

AI Singing Voice Synthesis Segment

Applying the ibisPaint model to lead AI singing voice synthesis

Target for Corporate Value Enhancement

Techno-Speech, Inc.
VoiSona

Before M&A	After M&A
Corporate Value ¥510M	Corporate Value ¥2.5B

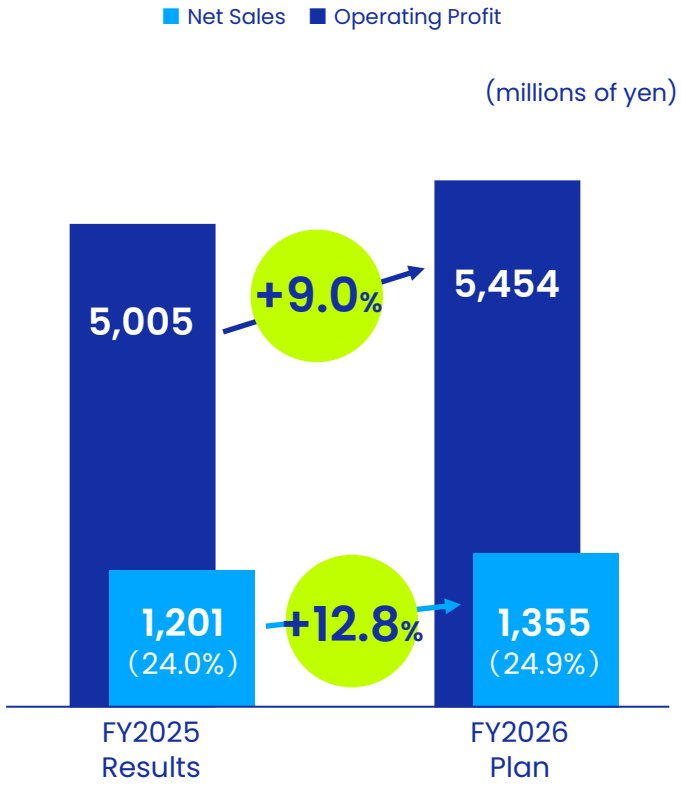
Driving a fivefold increase in corporate value by scaling our mobile development and global growth model through M&A.

ibis Copyright © ibis inc. All Rights Reserved.

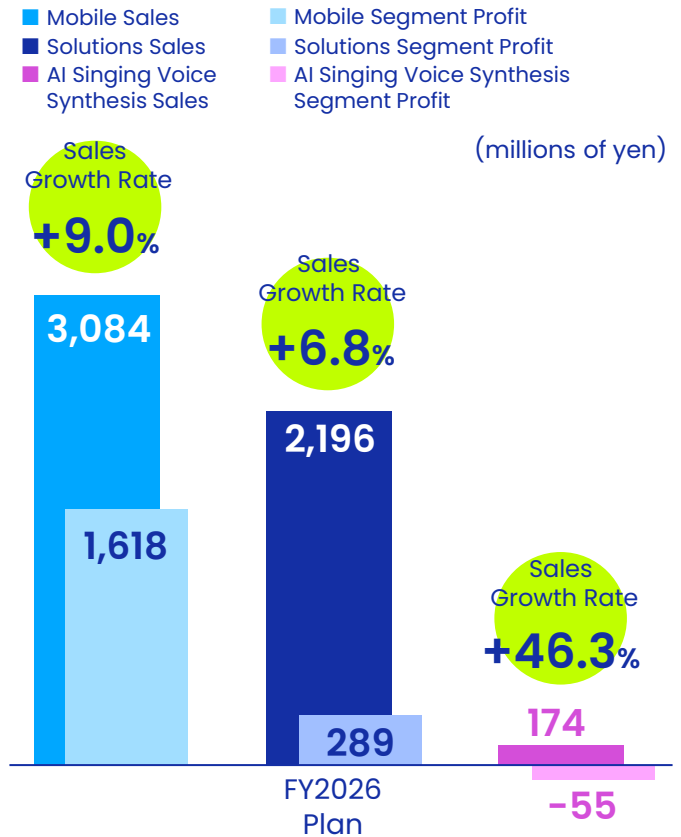
Accelerating growth with 1.4x subscription billing sales, driving further profit expansion

PROJECTION

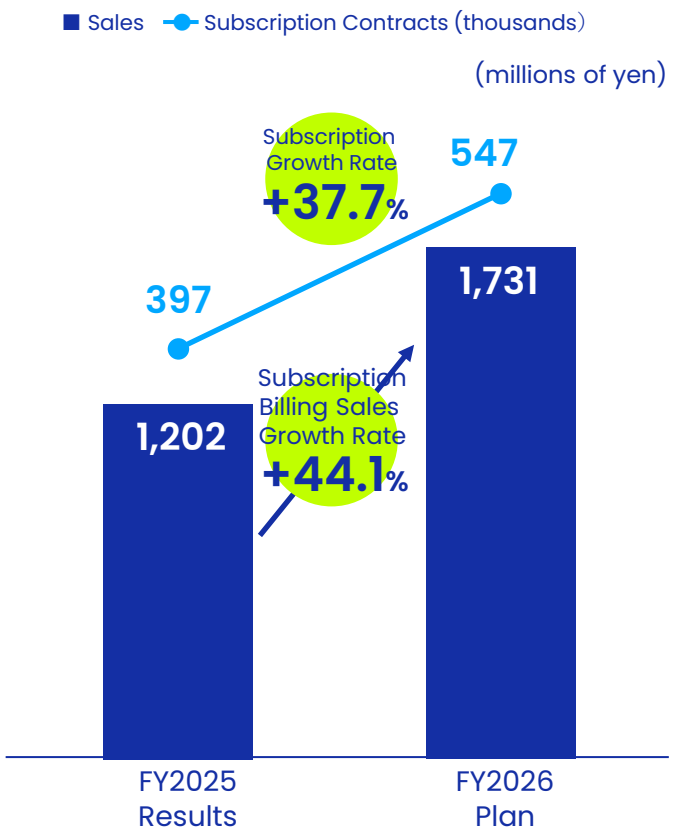
Company-wide: Net Sales and Operating Profit



By Segment: Net Sales and Operating Profit



Subscriptions: Sales



Copyright © ibis inc. All Rights Reserved.

Disclosure of New Key Consolidated Financial Targets for the Next 3 Years
Targeting Subscription Billing Sales of JPY 2.79 Billion, 2.3x FY2025 Levels
Operating Profit Growth Target: 20% or Higher from FY2027 Onward

(Unit: million yen)	Results		Plan			
	FY2024	FY2025	FY2026	FY2027	FY2028	CAGR
Net Sales	4,625	5,005	5,454	6,327	7,427	14.1%
YoY(%)	-	8.2%	9.0%	16.0%	17.4%	-
Mobile Segment Sales	2,611	2,830	3,084	3,591	4,110	13.2%
Subscription Billing Sales	687	1,202	1,731	2,255	2,791	32.4%
Solutions Segment Sales	2,014	2,055	2,196	2,525	3,030	13.8%
AI Singing Voice Synthesis Segment Sales	-	118	174	210	286	34.0%
Operating Profit	1,155	1,201	1,355	1,634	1,988	18.3%
YoY(%)	-	4.0%	12.8%	20.6%	21.6%	-
Operating Margin	25.0%	24.0%	24.9%	25.8%	26.8%	-
Net Profit Attributable to Owners of the Parent	839	848	940	1,093	1,339	16.4%
YoY(%)	-	1.2%	10.8%	16.3%	22.5%	-
ibisPaint Subscription Contracts (thousands)	232.0	397.6	547.4	700.6	853.9	29.0%
ROE (Return on Equity) (%)	49.7%	29.9%	29.3%	27.3%	27.0%	-
EPS (Earnings per Share) (yen)	46.0	46.3	51.3	59.3	72.7	16.2%

* The planned figures on this page are based on the 2026 consolidated medium-term management plan.
FY2025/12 YoY indicates the ratio of FY2025/12 consolidated results to FY2024/12 non-consolidated results
* CAGR is not calculated for margin metrics such as operating margin. This plan assumes organic growth and excludes the impact of M&A

ibis Copyright © ibis inc. All Rights Reserved.

Leveraging our world-class technological capabilities to deliver sustainable growth and shareholder returns

RETURN

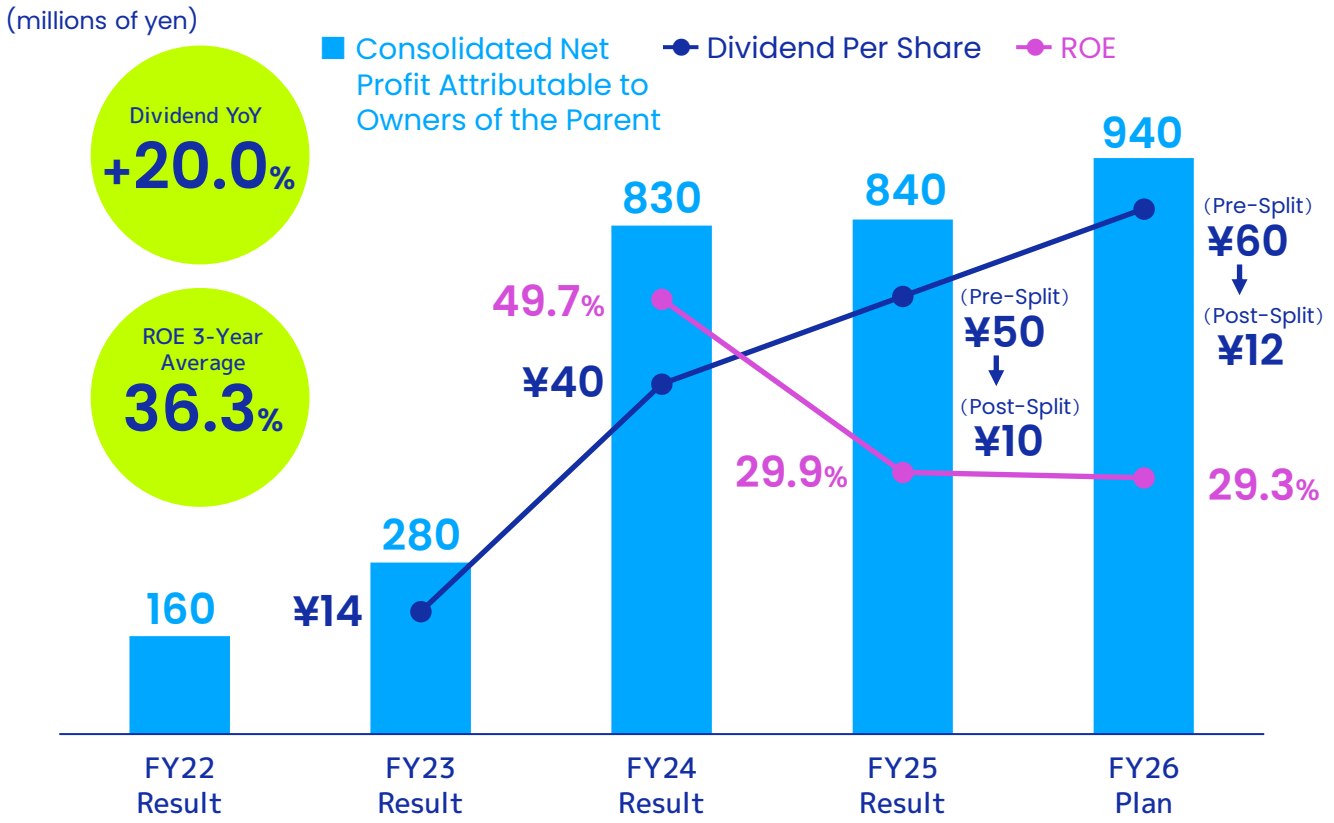
Capital Allocation Priorities

1 Growth Investments
Strategic investments in the expansion of new business areas and M&A

2 Strengthening Our Business Foundation
Investing in human capital to enhance long-term business sustainability

3 Shareholder Returns
Dividend payout ratio targeted at 20–25%; considering further dividend increases aligned with profit growth

Profit & Dividend Trends



Copyright © ibis inc. All Rights Reserved.

* Stock split: Effective October 1, 2025, each share of common stock was split into five shares

Strengthening the management foundation for sustainable growth

Risk Management

Identifying and managing key risks within our strategy



Key Initiatives

- Diversifying growth drivers through M&A and new businesses to reduce reliance on core products.
- Strengthening development capacity through talent investment and workplace improvements amid IT labor shortages.

Governance

Ensuring robust management through rules and execution



Key Initiatives

- Operating a risk and compliance committee that addresses timely topics on a monthly basis.
- Conducting company-wide training and assessments on information security at onboarding and annually thereafter.

Sustainability

Strengthening human capital as a source of value creation



Key Initiatives

- Upgrading HR systems, training frameworks, and work environments to support recruitment, development, and retention.
- Improving employee skills through business-unit-led training and continuous learning opportunities.

Copyright © ibis inc. All Rights Reserved.

* Details of each initiative are disclosed in the Growth Potential Materials

We will continue delivering “WOW!” experience to the world through technology and creativity

Business Plan and Growth Potential

ibis IR Information

IR Feedback Survey（Japanese only）

This document is prepared for informational purposes only and is not intended to solicit the sale or purchase of any securities.
This document contains forward-looking statements, and actual results may differ materially due to various factors.

Copyright © ibis inc. All Rights Reserved.