



FY2026

Results Briefing Material

September 14, 2026

Premier Anti-Aging Co., Ltd.

TSE Growth Market 4934



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01 | Executive Summary

 Executive Summary**【 FY2026 Results 】**

- ✓ Sales down from last year as growth in the recovery business was offset by declines in the anti-aging business, but results were in line with revised projections
- ✓ Continued pursuit of new methods for customer acquisition in the anti-aging business and progressed almost exactly as planned on investments for advertising/promotions for new products, including DUO Cleanse Serum Peel & Boost and DUO PORELESS. Thanks to further intensifies cost management through the cost reduction of fixed costs, operating profit exceeded both the initial and revised projections

【 FY2027 Full-Year Forecast 】

- ✓ Company-wide sales will remain at the same level as the previous fiscal year
- ✓ Operating profit will decline due to increased investments in the brand as well as advertising and sales promotional investments associated with the launch of new and limited-edition products for future growth
- ✓ Accelerate full-scale development in the field of skincare built around cleansing under the concept of “Skin for Longevity”



02 | FY2026 Results

Consolidated Statement of Income (year-on-year)

- ✓ Company-wide sales lower than last year's despite sales growth in the recovery business due to declines in the anti-aging business, but in line with our revised projections
- ✓ Pursued new customer acquisition methods in the anti-aging business and conducted ad/promotion spending close to planned levels for new products like DUO Cleanse Serum Peel & Boost and DUO PORELESS. However, improved cost management, such as reduced fixed costs, led to higher-than-projected operating profit

(Millions of yen)

	FY2025 Actual	FY2026 Revised Projection	FY2026 Actual	Actual YoY increase/ (decrease)	Actual YoY percentage Change	Increase/ (decrease) vs. projection	Percentage change vs. projection
Net sales	16,160	13,500	13,883	(2,276)	(14.1%)	383	2.8%
Operating profit	617	300	494	(122)	(19.8%)	194	64.9%
Operating profit margin (%)	3.8%	2.2%	3.6%	—	(0.2pts)	—	1.3pts
Ordinary profit	599	300	602	2	0.5%	302	100.9%
Profit attributable to owners of parent	471	300	364	(107)	(22.8%)	64	21.4%

Consolidated Statements of Income (quarterly comparison)

- ✓ Q4 company-wide sales exceeded Q3 despite declining anti-aging sales due to sales growth in the recovery business
- ✓ Recorded operating loss for Q4, driven by ad and promotion spending on DUO Cleanse Serum Peel & Boost and DUO PORELESS within the anti-aging business

(Millions of yen)

	FY2025 4Q	FY2026 1Q	FY2026 2Q	FY2026 3Q	FY2026 4Q	YoY change	QoQ change
Net sales	3,660	3,643	3,699	3,248	3,291	(10.1%)	1.3%
Gross profit	2,545	2,867	2,848	2,494	2,344	(7.9%)	(6.0%)
SG&A Expenses	3,195	2,292	2,798	2,378	2,592	(18.9%)	9.0%
└ Advertising expenses	1,199	528	1,036	688	783	(34.6%)	13.9%
└ Outsourcing	596	528	491	447	445	(25.4%)	(0.6%)
└ Payroll and allowances	388	361	357	417	364	(6.1%)	(12.5%)
└ R&D	73	41	47	52	100	36.3%	89.8%
└ Others	921	832	863	773	891	(3.3%)	15.3%
Operating profit	(649)	575	50	115	(247)	—	—
Operating profit (%)	(17.8%)	15.8%	1.4%	3.6%	(7.5%)	10.3pts	(11.1pts)
Ordinary profit	(614)	609	67	156	(231)	—	—
Quarterly profit attributable to owners of parent	(291)	408	37	97	(178)	—	—

Consolidated Balance Sheet (compared to end of FY2025)

✓ Equity ratio of 67.6% shows continued improvements in financial health

(Millions of yen)

	FY2025 4Q	FY2026 4Q	Increase/ (decrease)	Percentage change
Total assets	10,140	10,244	104	1.0%
└ Current assets	8,073	8,297	224	2.8%
└ Inventories ※	1,460	1,657	197	13.5%
└ Non-current assets	2,067	1,947	(120)	(5.8%)
└ Intangible assets	914	802	(111)	(12.2%)
Total liabilities	3,530	3,287	(243)	(6.9%)
└ Current liabilities	2,997	2,865	(131)	(4.4%)
└ Non-current liabilities	533	421	(111)	(21.0%)
Total net assets	6,610	6,957	347	5.3%
Total liabilities and net assets	10,140	10,244	104	1.0%
Equity ratio (%)	65.1%	67.6%	—	2.5pts

*Inventories = Products + Raw Materials and Supplies



03 | Status by Segment (Anti-Aging Business)



Statement of Income

- ✓ Sales increased in the wholesale channel and EC malls component of the “Others” channel due to DUO renewal effects and expanded exclusive offerings to retail accounts, but mail-order sales declined from last year due to lack of improvement in ad efficiency for new acquisitions
- ✓ Posted higher-than-projected operating profit due to lower-than-planned selling expenses, especially ad spending for new acquisitions

(Millions of yen)

	FY2025	FY2026	Increase/ (decrease)	Percentage change
Net sales	12,926	10,349	(2,576)	(19.9%)
└ Mail order	9,505	6,746	(2,758)	(29.0%)
└ Wholesale	2,218	2,512	293	13.2%
└ Others	1,202	1,091	(111)	(9.3%)
Operating profit	408	660	251	61.5%
Operating profit margin (%)	3.2%	6.4%	—	3.2pts



Anti-Aging Business (DUO)

- ✓ DUO sales stable since 2Q; full-year wholesale and EC mall sales surpassed those of last year
- ✓ DUO Cleanse Serum Peel & Boost, new line from DUO, took 3rd place in best new cleansing category in @cosme Best Cosmetics Awards for first half of 2026 and earned 21 best cosmetics awards within six months of release

Topics

- ✓ Expanding offering of products exclusive to retail accounts: in July, released DUO The Cleansing Balm Vitamin 18, containing 18 vitamins, for exclusive sale
- ✓ In July 2026, announced plan to accelerate development in new skincare field on the concept of “Skin for Longevity.” New products launched in August with world-first formulations addressing adult pore concerns: DUO The Cleansing Balm Poreless and DUO The Poreless Serum



DUO Cleanse Serum Peel & Boost



DUO The Cleansing Balm Vitamin 18

DUO The Cleansing Balm Poreless
DUO The Poreless Serum

Quarterly net sales of DUO



Anti-Aging Business (CANADEL, clayence)

- ✓ Released summer-exclusive CANADEL Premier Moist Cool for second year in a row, encouraging increased spending among subscription customers
- ✓ Continue to cultivate clayence into a comprehensive hair care brand

Topics

【CANADEL】

- ✓ CANADEL Premier Moist Cool: summer-only product released two years in a row; encouraged increased spending by subscription customers
- ✓ Continue to evolve into a brand that fosters deeper, longer-lasting relationships with customers

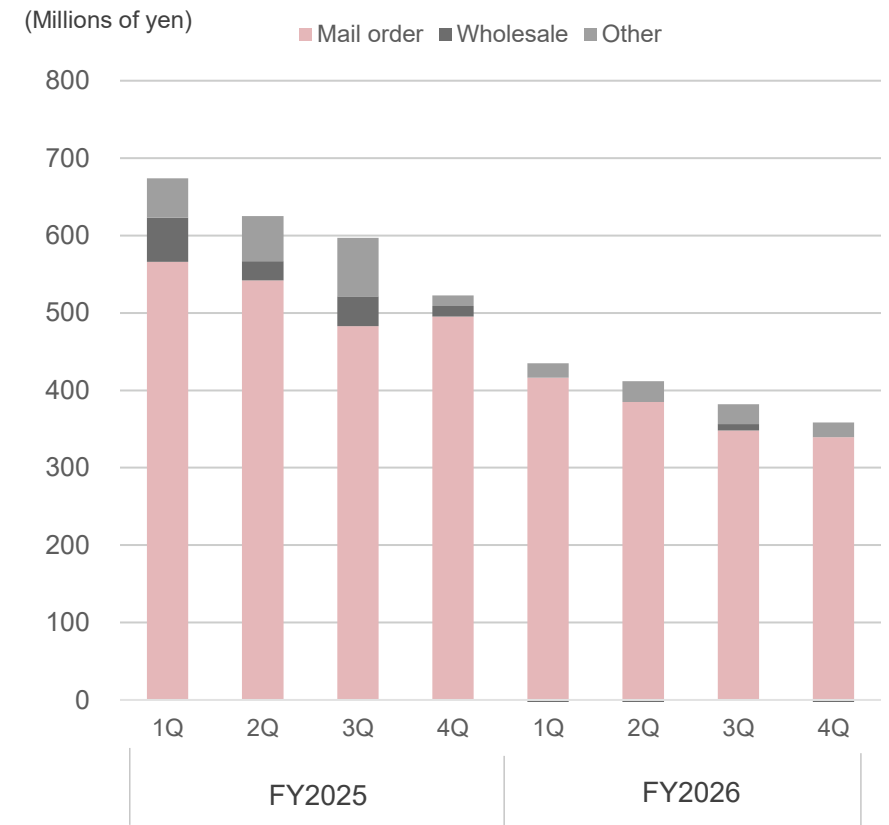
【clayence】

- ✓ Continue to engage in product improvements and development to become a comprehensive hair-care brand



CANADEL Premier Moist Cool

Quarterly net sales of CANADEL



Anti-Aging Business (Brands Under Cultivation)

- ✓ Strong sales of Reinca Stem Treatment Recovery Mask released in April 2026, much higher than last year's actual and projected figures
- ✓ Ongoing test marketing of Lalaskin, SINTO, C+mania and other brands; looking to expand sales with a close and careful watch on investment efficiency

Topics

Reinca

- ✓ Since release in April 2026, strong sales of Reinca Stem Treatment Recovery Mask contains liposomal stem cell extract ENGYS[®] stem S[®] and Venex's proprietary substance PHT(DPV576*)[®]
- ✓ Held special department store events at the release in April 2026 at Isetan Shinjuku and, for the first time, at Iwataya Main Store in Fukuoka
- ✓ In June 2026, first entry into Kansai with a POPUP event at Hankyu Umeda Main Store



* Colloidal diamond, platinum (skin conditioning ingredient)

Lalaskin

- ✓ A skincare brand based on the concept of fast medical beauty
- ✓ Focus efforts on expanding touchpoints with new customers

SINTO

- ✓ Continue sales in new channels
- ✓ First in-store promotion for the brand at ISETAN Beauty Apothecary in August 2026



C⁺mania

- ✓ Continue promotional activities at stores targeting inbound tourists



04 | Status by Segment (Recovery Business)

 Status by Segment (Recovery Business)

- ✓ Solid expansion through steady sales growth, mostly in offline channels like department stores, for flagship brand Standard Dry Plus, Recovery Cool Plus (revamped version of long-seller Comfort Cool), and entry-model Comfort Punch
- ✓ Sales growth led to higher gross profit, but we posted an operating loss due to ad spending to increase brand awareness and generate interest, as well as organizational strengthening, including hiring in anticipation of future business growth

			(Millions of yen)	
	FY2025	FY2026	Increase/ (decrease)	Percentage change
Net sales	3,233	3,533	300	9.3%
Operating profit	208	(165)	(374)	—
Operating profit margin (%)	6.4%	(4.7%)	—	(11.1pts)

Recovery Business (VENEX)

- ✓ Focus on events and releases to generate inflow of high-quality customers with aim to reach people with a deep interest in increasing business performance and health care for the body and mind
- ✓ Marketing to attract customers who value authentic products and experiences, including the Real Sociedad Support Campaign and pajamas for guests at a luxury hotel
- ✓ Instantly gained attention with sales of Wraparound Knee Pillow Good Sleep—specialized knee product built on deep recovery expertise

Topics



Real Sociedad Support Campaign Part 2



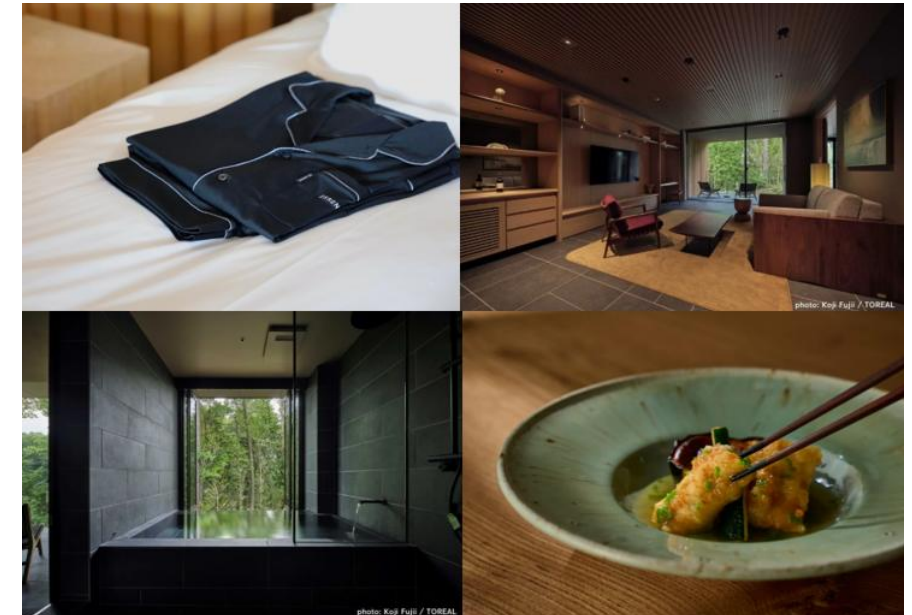
NEWoMan Yokohama launch event w/ Hasen Kuniyama



Daikanyama Tsutaya Books: Recovery and VENEX POPUP



Released the Wraparound Knee Pillow Good Sleep



ESSENCE KARUIZAWA



05 | Sustainability

 Initiatives for Each Materiality – Progress toward Goals

■ Scope: Premier Anti-Aging Group

Theme	Materiality	Focus Area	Initiative	KPI	Target	Target Year	FY2025 Results
Pursue prosperity through anti-aging	Contributing to global environment conservation	Initiatives/contributions for a decarbonized society	Reduce CO2 emissions	Scope1 and 2 reduction rates	50% reduction (cf. FY2025)	FY2035	155.2 t-CO2*

■ Scope: Premier Anti-Aging Co. Ltd.

*Calculations are according to market standards in the domestic setting and location standards in overseas settings. Includes the impact of updates to emission factors and revisions to calculation methods. Store results include some estimates.

Engagement Score: Overall score of 3.54 (FY2026 results) / Target: 3.5 or higher annually

Since we established our materiality targets in September 2023, the business environment surrounding the Company has changed significantly, and the role expected of the organization has evolved from "expanding volume" to "enhancing quality" (increasing productivity). We recognize the growing importance of translating our efforts into more precise improvement initiatives aimed at enhancing the engagement of each individual employee. To that end, we revamped our engagement survey in March 2026 to enable more detailed and multifaceted analysis linked to personnel evaluation data and performance. Accordingly, we will redefine the measurement results from July 2026 as the new baseline and advance initiatives aimed at maintaining and enhancing high levels of engagement, thereby driving further growth in corporate value.

Theme	Materiality	Focus Area	Initiative	KPI	Target	Target Year	FY2026 Results
Pursue prosperity through anti-aging	Contributing to global environment conservation	Contribute to resource recycling and circular economy	Use eco-friendly paper	Eco-friendly paper usage rate*1	100%	Every year	100%
	Pursuing a collaborative and nurturing corporate culture	Develop human resources who strive to create value and continue to grow	Improve employee engagement	Engagement score	Overall Score: 3.5 or higher* *A level generally considered satisfactory	Every year	Overall Score: 3.54
			Create a more supportive environment toward an organization where people grow together and nurture each other	Revise training system and programs and expand content accordingly	Implement initiative on left	Every year	Promote and review expansion
	Improving well-being	Achieve physical and mental health	Promote health support for employees	Acquire health management certification	Continuous selection	Every year	Certified as a Healthy Business Enterprise in 2026
	Providing unique value	Pursue the essence of Premier Anti-Aging	Spread anti-aging ideas among employees	Number of anti-aging qualifications held by employee	75 or more newly acquired qualifications	End FY2027	Newly acquired qualifications: 59 (+10 to end FY2026)
				Expand systems for facilitating anti aging	Implement initiative on left	End FY2027	Under consideration
				Participate in social action facilitating anti-aging	Ongoing implementation	Every year	Continued implementation
		Collaborate with suppliers	Formulate procurement policy incorporating sustainability elements	Procurement policy formulation	Disclose procurement policy	End FY2024	Disclosed in FY2024 Conducted policy awareness improvements and surveys
Corporate foundation to support growth	Strengthening governance	Improve and strengthen corporate governance systems	Enhance disclosure and improve transparency on corporate governance	Consider and promote the items listed on the left	—	—	—
		Thorough compliance and risk management	Attendance rate for compliance and information security training sessions*2	Attendance rate	100%	Every year	Compliance training: 100% Information security training: 100%
		Protect information security and privacy					

*1Target is cosmetics boxes. *2Excluding contracted and temporary employees.



06 | FY2027 Earnings Forecast

06 | FY2027 Earnings Forecast

- ✓ Company-wide sales will remain at the same level as the previous fiscal year
- ✓ Operating profit will decline due to increased investments in the brand as well as advertising and sales promotional investments associated with the launch of new and limited-edition products for future growth
- ✓ Aim to improve marketing efficiency. If pursues aggressive investment, operating profit may fall short of projections, even a possibility of a loss

(Millions of yen)

		FY2026 Actual	FY2027 Forecast	Increase/ (decrease)	Percentage change
Full-year	Net sales	13,883	13,500	(383)	(2.8%)
	Operating profit	494	100	(394)	(80.0%)
	Operating profit margin (%)	3.6%	0.7%	—	(2.8pts)
	Ordinary profit	602	100	(502)	(83.4%)
	Profit (loss) attributable to owners of parent	364	100	(264)	(72.5%)
Half-year	Net sales	7,342	6,750	(592)	(8.1%)
	Operating profit	626	(50)	(676)	—
	Operating profit margin (%)	8.5%	(0.7%)	—	(9.3pts)
	Ordinary profit	676	(50)	(726)	—
	Profit (loss) attributable to owners of parent	445	(50)	(495)	—

FY2027 Initiatives

- ✓ In the anti-aging business, we aim for a reversal in sales by strengthening our presence in the skincare field, under the concept of “Skin for Longevity”
- ✓ As a pioneer in the recovery business, we will pursue further business expansion in this growth market

A Leader in the Anti-Aging Field

“Anti-aging” means enabling everyone, irrespective of age, to live life on their own terms and shine brightly - healthier, more confident, more curious, and always ready to embrace new challenges. We will contribute to society by offering unique products and services that support anti-aging, and by fully leveraging our customer base in the process, we can elevate our customers’ quality of life and spread happiness across society as a whole.

Anti-Aging Business

“Skin for Longevity”
~Supporting our customers’ skincare lives~

Full-scale rollout in the skincare field
(retreat from single-item online sales)

- ✓ Contribute to each customer’s skincare life
- ✓ Expand sphere for business development, improve mail order customer LTV

Implement channel mix and media mix

- ✓ Adapt to structural changes in the customer journey
- ✓ Establish a high-quality, end-to-end reputation
- ✓ Create offline opportunities for customers to learn about and experience our products

Coordinated utilization of customer base

- ✓ Gather, analyze and organize data on mail order and retail customers
- ✓ Increase the probability of developing products that boost LTV and enhance the likelihood of creating hit products through the effective use of channel mixes

Recovery Business

- ✓ As a recovery pioneer, continue to focus on building a strong brand and target sales growth
- ✓ Further strengthen coordination and create synergies across the Premier Anti-Aging Group
- ✓ Strengthen connection with customers through advertising/promotions, digital marketing, CRM, new product development, and store openings



07 | Appendix

Company Profile

Name	Premier Anti-Aging Co., Ltd.
Established	December 2009
Head office	Toranomon Hills Station Tower 34F, 2-6-1 Toranomon, Minato-ku, Tokyo
Board members	Kiyoshi Matsuura, President and Representative Director Yoichiro Ito, Representative Director and Vice President Executive Officer Takuyuki Fukumoto, Independent Outside Director Sakiko Sakai, Independent Outside Director Motoyasu Ishihara, Independent Audit and Supervisory Board Member Akira Ide, Independent Audit and Supervisory Board Member Yosuke Kondo, Independent Audit and Supervisory Board Member Keigo Uemura, Executive Officer Yuka Uehara, Executive Officer Masahiro Noda, Executive Officer Hirotaka Mukubayashi Executive Officer Masaki Moriya, Executive Officer
Consolidated number of employees	228 (as of July 31, 2026)
Line of business	Planning, development, import/export, mail-order/EC, wholesale and retail business of cosmetics, health food products and recovery wear
Group companies	Premier Anti-Aging (Shanghai) Co., Ltd. Venex Co., Ltd.



Corporate Identity

✓ In 2023, we redefined our slogan, purpose and promises

Slogan

Forever vivid

とき
人の時間を、解き放つ。

Untether time.

Purpose

Uniqueな感性と思考で生み出した製品やサービスで、
すべての人を年齢から解き放ち、新たな価値観で輝かせる。

Create original products and services of unique value that untether
people from their age and brighten their lives.

Corporate Logo



PREMIER ANTI-AGING

Wonder Watch

とき
時間を解き放つ。そのとき、人生は鮮やかに輝きはじめる。

Untether time. For the time of your life.

Promises

No limits

プロフェッショナルとして、自らの壁を超え成長し続ける。

Be a professional, pushing your boundaries and seeking growth.

Never boring

決まりきった方法を疑い、新たな驚きと発想を生み出す。

Question the status quo and welcome surprising new ideas.

Always true

自分に、仲間に、社会に、妥協なく誠実に向き合う。

Be sincere and honest with everyone—including yourself.



Corporate History

- | | | | |
|-------------|---|-------------|--|
| 2009 | ● | - December | : Established Premier Anti-Aging Co., Ltd. in Toranomon, Minato-ku, Tokyo |
| 2010 | ● | - February | : Started sales of cosmetic products with the launch of the DUO brand and began selling The Cleansing Balm through mail-order/EC service |
| 2012 | ● | - July | : Relocated the head office to Roppongi Hills Keyakizaka Terrace |
| 2019 | ● | - April | : Launched the CANADEL brand, an aging care brand for adults |
| | | - October | : Cumulative sales of the DUO “The Cleansing Balm” series exceeded 10 million units |
| 2020 | ● | - March | : Relocated the head office to Toranomon Hills Mori Tower |
| | | - September | : Launched “sitrana,” a new brand for sensitive skin |
| | | - October | : Listed on the Tokyo Stock Exchange Mothers market |
| 2021 | ● | - February | : Established Premier Anti-Aging (Shanghai) Co., Ltd. |
| 2022 | ● | - March | : Launched the “clayence” hair care brand |
| | | - April | : Launched “DUO MEN,” a men’s skin care brand |
| 2023 | ● | - January | : Launched the “SINTO” inner care brand |
| | | - January | : Venex Co., Ltd. became a consolidated subsidiary |
| | | - August | : Launched vitamin skin care brand “C+mania” brand |
| | | - November | : Relocated the head office to Toranomon Hills Station Tower |
| 2024 | ● | - February | : Cumulative sales of the DUO “The Cleansing Balm” series exceeded 50 million units |
| 2025 | ● | - January | : DUO “The Cleansing Balm” series 15th anniversary renewal sales |
| | | - April | : Launched Lalaskin, our new skincare brand inspired by the fast beauty medical concept |
| | | - November | : Launched new DUO line, cleansing serum “Cleanse Serum Peel & Boost” |
| 2026 | ● | - July | : To realize our purpose, we are expanding into the skincare field with the concept of "Skin for Longevity" at its core |
| | ▼ | - August | : Launched “DUO The Cleansing Balm Poreless” and “DUO The Poreless Serum,” featuring a world-first formula designed to address adult pore concerns |

Key Brands and Sales Composition Ratio

- ✓ In the anti-aging business, skin care brands "DUO" and "CANADEL" and hair care brand "clayence" drive sales
- ✓ The recovery business operated through subsidiary Venex Co., Ltd. is steadily growing

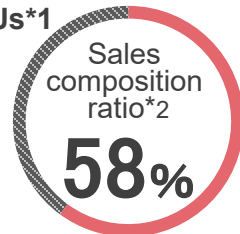
Anti-aging Business

Skin Care

DUO



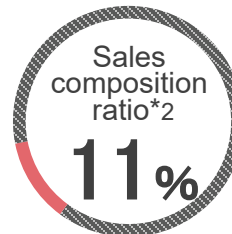
- ✓ Main brand since our founding. Has driven sales for our company as a pioneer in the cleansing balm market
- ✓ Launched February 2010
- ✓ Offering 19 SKUs*1



CANADEL



- ✓ Being nurtured as the second key brand after DUO Addresses needs of contemporary women by saving time
- ✓ Launched April 2019.
- ✓ Offering 7 SKUs*1

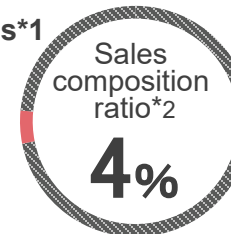


Hair Care

clayence



- ✓ Applying brand nurturing know-how gained through DUO and CANADEL
- ✓ Home hair care brand that focuses on young generation with graying hair
- ✓ Launched March 2022
- ✓ Offering 12 SKUs*1

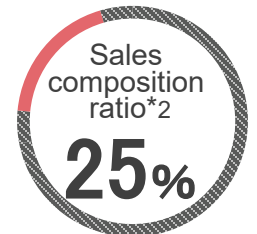


Recovery Business

VENEX
THE RECOVERY BRAND



- ✓ As a pioneer in the recovery field, Venex has developed products using fabrics made with its unique patented technology
- ✓ Joined the Group in January 2023



*1: SKU refers to the number of regular products as of July 31, 2026, excluding limited editions and different sizes *2: Calculated based on FY2026 4Q net sales. Decimals are rounded off.

Total Number of Mail-order Customers and Changes in Cross-Selling Rate

- ✓ The number of members supporting the subscription sales model has steadily increased, with the total number of members exceeding 3.9 million
- ✓ Cross-selling rate remained steady due to aggressive CX promotion



Note: The number of customers who subscribe to two or more products refers to customers who are purchasing two or more product categories (e.g., balms and serums) on a regular basis.

Major Brands: Premier Anti-Aging

DUO

- ✓ The core brand since inauguration, DUO continues to drive sales as the pioneer in the cleansing balm market



DUO is an aging care brand with the concept of “nourishing the skin from its foundation,” created under the policy of developing highly effective products by combining natural ingredients that are kind to the skin, body and nature with advanced science based on dermatology.

We currently have 19 SKUs* centering on cleansing balm.

CANADEL

- ✓ Being fostered as the second brand following DUO, CANADEL focuses on the busy modern women’s needs for spending less time on skin care



Based on the concept of “continuously pursuing beauty, being true to oneself, and enjoying life,” CANADEL is a highly advanced aging care brand launched in April 2019 to address the changing skin care needs of mature consumers. We offer products that take in mind the lifestyles of modern women proactively living busy daily lives.

We currently have 7 SKUs* centering on all-in-one cosmetics.

*The SKU figure refers to the number of regular products as of July 31, 2026, excluding limited items and different sizes.

Major Brands: Premier Anti-Aging



- ✓ A home hair care brand that focuses on young generation with graying hair, clayence was developed by applying the brand nurturing know-how gained through DUO and CANADEL



A hair care brand inspired by a clay spa, clayence was created by combining the power of clay and cutting-edge science to provide hair and scalp treatment while coloring gray hair. With calming aroma on top of carefully selected clay and beauty substances, the product transforms tedious hair care into luxurious time at the spa.

We currently have 12 SKUs*.



- ✓ A cosmetics brand for sensitive skin with cica substance in all products



Featuring a unique anti-pollution capability, the sitrana products protect the skin from dryness that causes skin irritation and such external stimuli as air pollution and dirt/grime. The cica substances under our original blending help fix the damaged skin and facilitate users to attain their ideal skin.

*The SKU figure refers to the number of regular products as of July 31, 2026, excluding limited items and different sizes.

Major Brands: Premier Anti-Aging

DUO *men*

- ✓ With DUO men, we newly entered the fast-growing men's cosmetics market by taking advantage of the high awareness of DUO brand



While staying true to DUO's brand concept of "Beauty is reborn from skin care," we took a close look at skin problems and damage specific for men from the viewpoint of ecological and biological science. DUO MEN offers secure and effective skin care requiring only a few easy steps, allowing all men living busy lives to continue skin care in an enjoyable way. We currently have 4 SKUs*1.

Reinca

- ✓ "Recovery Beauty*2" born from cutting-edge skin research



As a key ingredient in keratinocyte care, "Reinca" uses the proprietary ingredient "ENGY Stem S (dental pulp stem cell conditioned medium)"*3, which was developed through joint research with a research institute. We propose "Recovery Beauty*2" as an anti-aging care*3 brand that restores the skin's natural beauty at the keratinocyte level. We currently have 5 SKUs*1.

*1 The SKU figure refers to the number of regular products as of July 31, 2026, excluding limited items and different sizes.

*2 A skincare treatment that provides moisture and firmness to restore a beautiful appearance to the skin.

*3 Human dental pulp cell conditioned culture medium (skin conditioning ingredient)

Major Brands: Premier Anti-Aging

SINTO

- ✓ Developing inner care brand based on the development philosophy of “response with results”



Based on the idea that bodily sensations are the essence of supplements, we adopted the same DDS technology as in the medical field. Sticking to the "experience" of the ingredients, we aim to renew the relationship between the body and the ingredients from the area of "penetration." It is a health care supplement for adults who enjoy aging that pursues a high experience with a high amount of compounding (high compounding) and high absorption and high penetration type (liposomes).

We currently have 2 SKUs*.

C⁺mania

- ✓ A high-concentration vitamin skin care brand for “consumers with high beauty information literacy” who pursue reliable effects



An “aggressive” vitamin skin care brand that focuses on high purity, high penetration, and high concentration, with carefully selected vitamin C from over 70 types and add α that enhances C.

Based on the concept of "enjoying vitamin C for maniacs", we aim to propose skin care products with high immediate effect in order to maximize the power of vitamin C.

We currently have 2 SKUs*.

*The SKU figure refers to the number of regular products as of July 31, 2026, excluding limited items and different sizes.

Major Brands: Premier Anti-Aging

Lalaskin

- ✓ New skincare brand, fast beauty medical concept of “trends” x “cutting-edge ingredients” x “affordability”



As interest in beauty medicine grows among both men and women, this brand aims to make it easier to incorporate beauty ingredients used in beauty medicine into your everyday skin care routine, helping you achieve moisturized, radiant skin at home, just like you would get after a beauty treatment*¹.

The Lalaskin brand aims to enable people to experience a change in the appearance of their skin on a daily basis by incorporating beauty medical concept*² into their daily home care.

We currently have 2 SKUs*³.

*¹ Treatments at beauty salons *² Maintaining healthy skin with cosmetics developed based on dermatology

*³ The SKU figure refers to the number of regular products as of July 31, 2026, excluding limited items and different sizes.

Major Brands: VENEX



RECOVERYWEAR

- ✓ As a pioneer in the recovery field, Venex has developed products using fabrics made with its unique patented technology



Based on the concept of "maximizing the self-healing power that humans have," we propose clothing for recovery. With our proprietary special fiber "PHT (Platinum Harmonized Technology)" and a non-compression design that does not constrict the body, it supports high-quality recovery just by wearing it.

VITALISE

- ✓ We propose recovery products other than clothing that contain the "original nano-platinum-based mineral material" used in recovery wear.

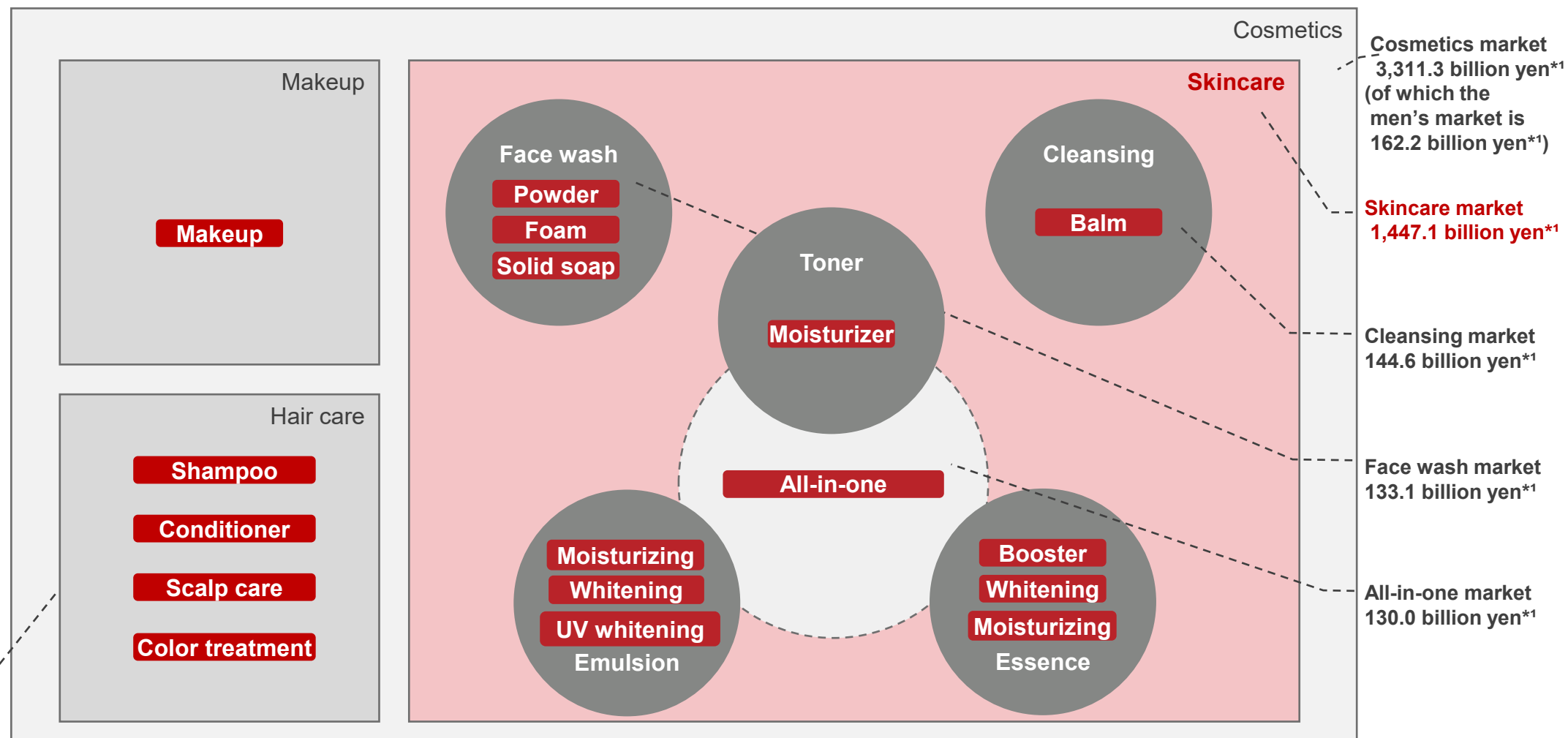


The VITALISE series was created with the aim of helping people improve their vitality so that they can live each day in good health. We developed daily care items that contain the nano-platinum-based mineral material DPV576* (PHT fiber-containing ingredient) used in recovery wear and offer special recovery time.

*Colloidal diamond, platinum (skin conditioning ingredient)

Market Size of the Domestic Cosmetics Market

- ✓ The domestic market size for skincare, a sector where we are accelerating full-scale expansion under the "Skin for Longevity" concept, stood at 1,447.1 billion yen in 2025



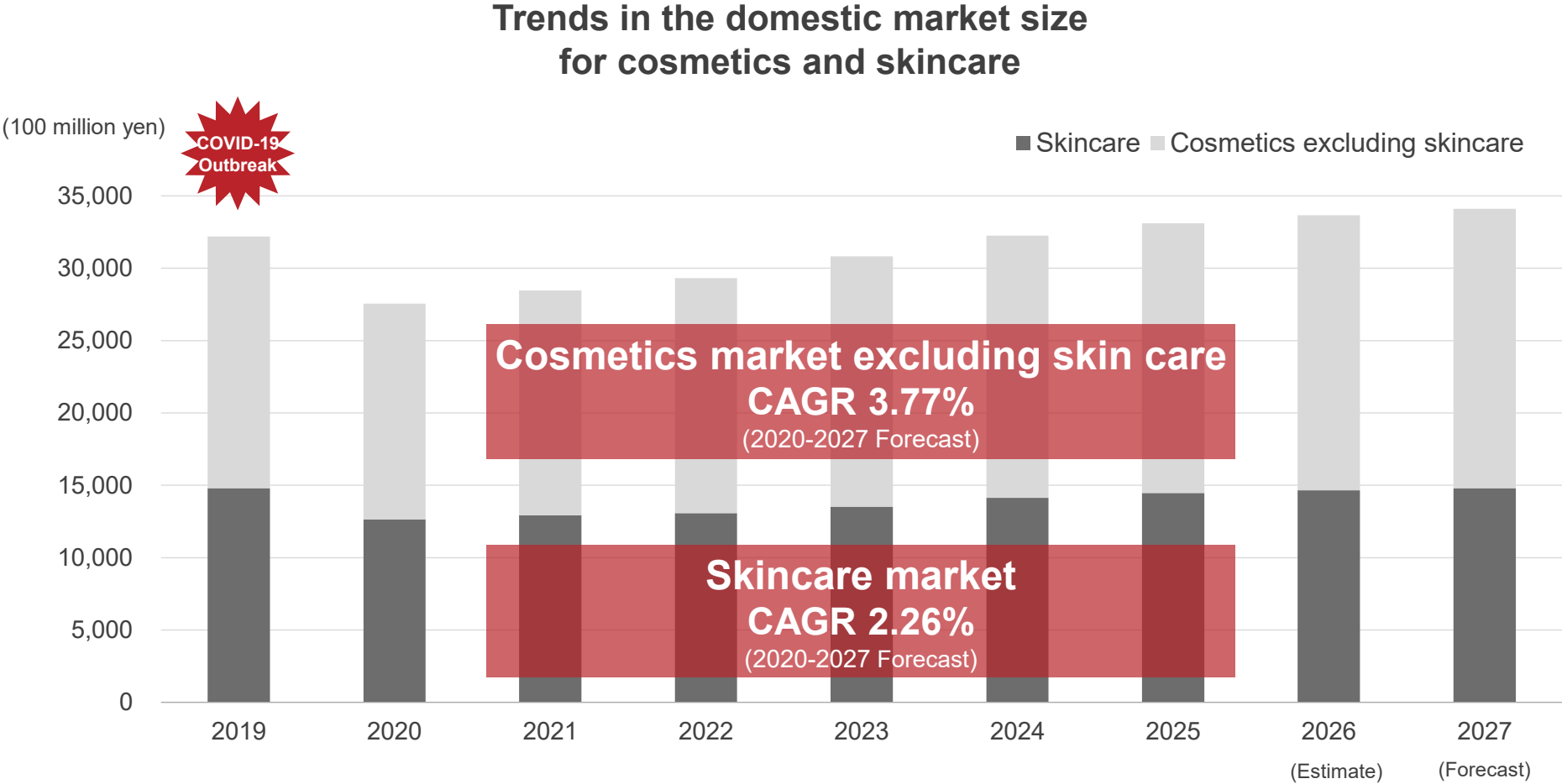
Source: "Cosmetics Marketing Handbook 2026 No. 1, No. 3" by Fuji Keizai

*¹ The figure for cosmetics market, skincare market, cleansing market, face wash market, all-in-one market, men's market and hair care/hair makeup market are actual figures for 2025.

Note: Gray circles indicate the markets, and red boxes represents our products.

Domestic Market Size for Cosmetics and Skincare

✓ The domestic cosmetics market, which declined significantly due to the COVID-19 outbreak, has been recovering moderately since 2020

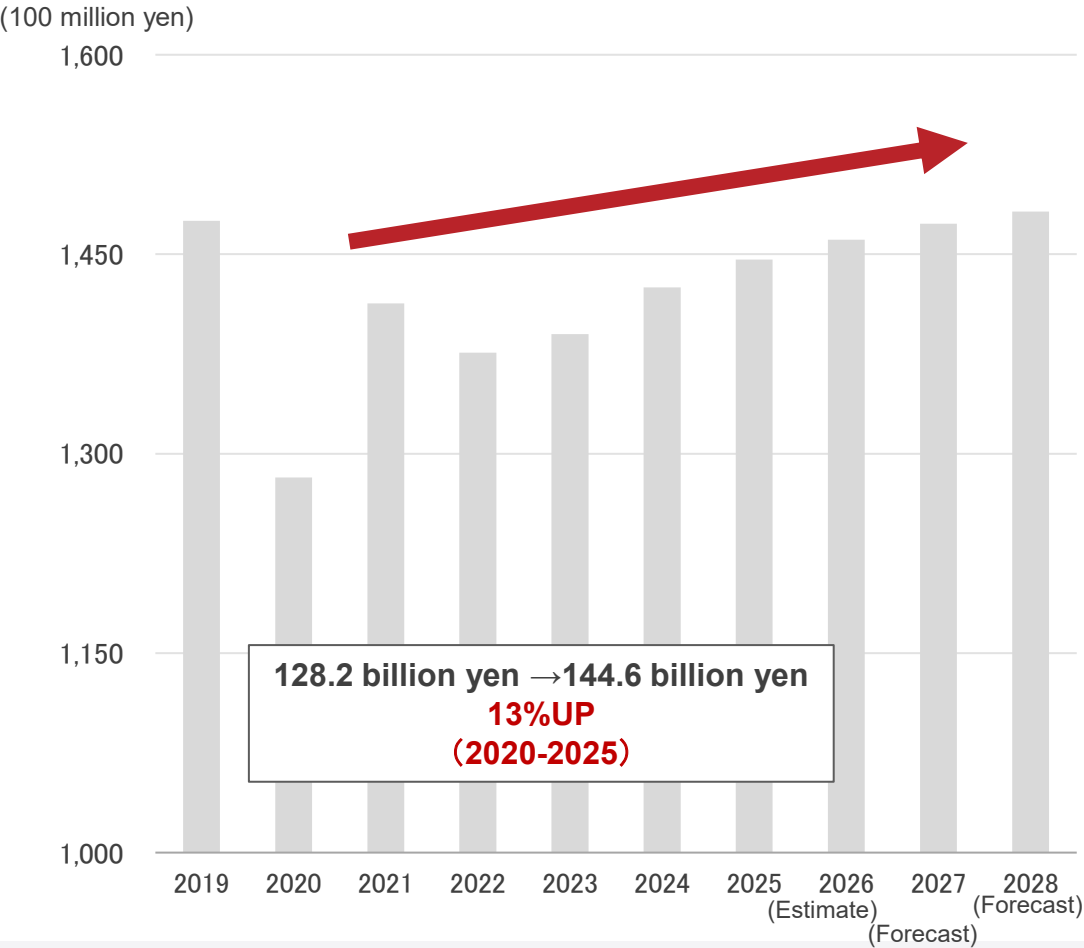


Source: "Cosmetics Market Handbook 2026 No. 3" by Fuji Keizai

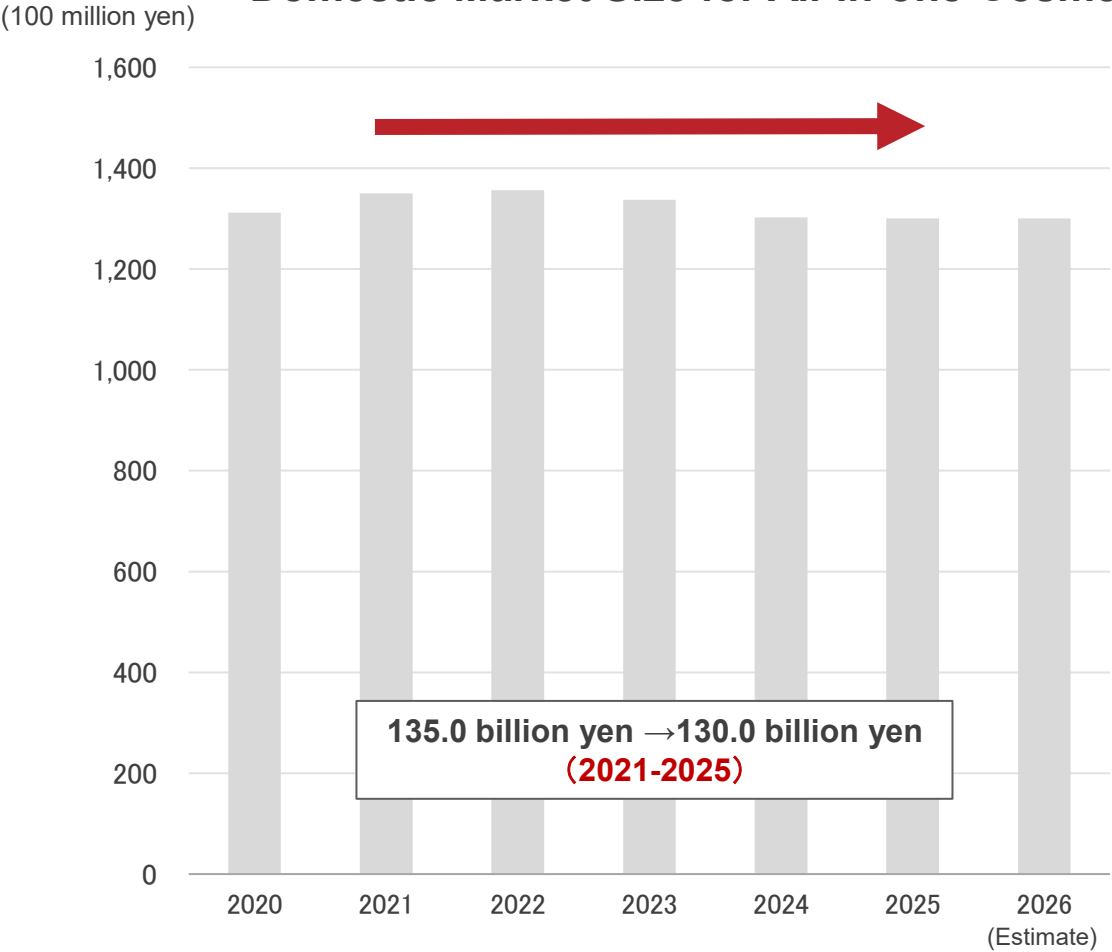
Domestic Market Size for Cleansing and All-in-one Cosmetics

- ✓ The cleansing market has been slowly expanding after 2021 due to the change in its position as a skin care product during the COVID-19 outbreak
- ✓ The all-in-one market, which expanded mainly due to mail-order manufacturers responding to the need for time-saving measures, is currently trending flat

Domestic Market Size for Cleansing

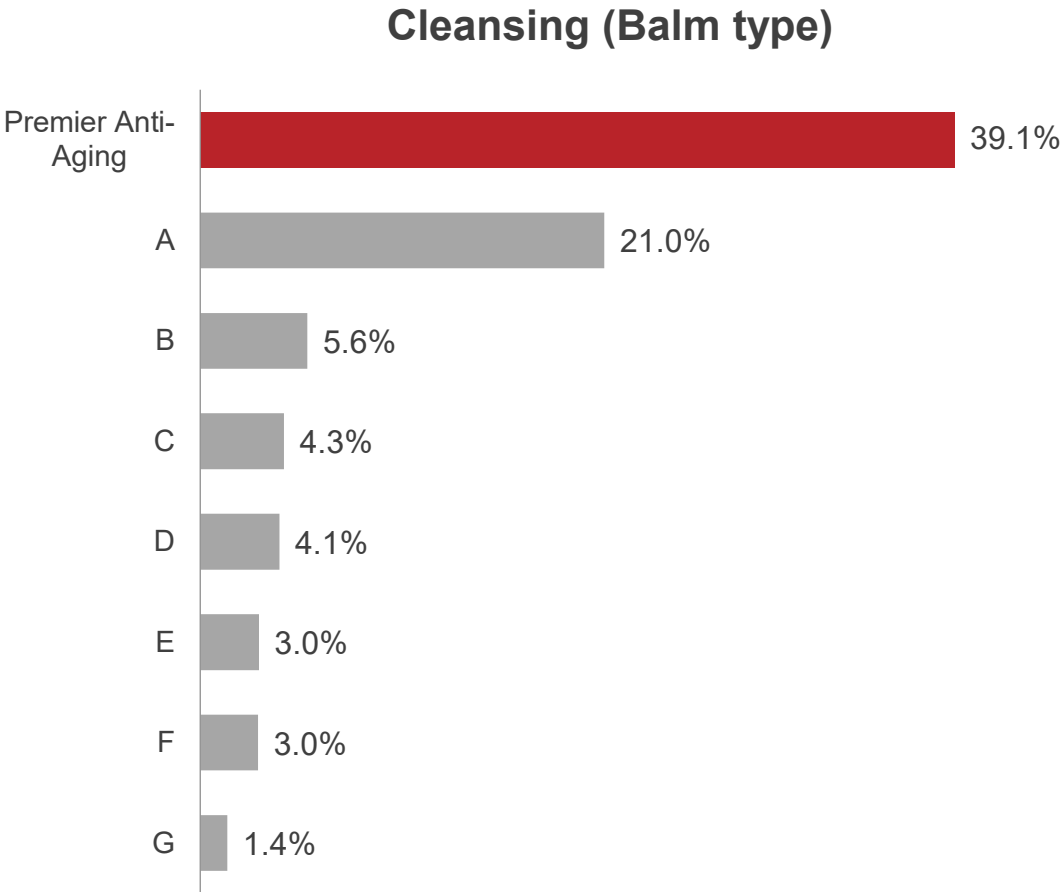


Domestic Market Size for All-in-one Cosmetics

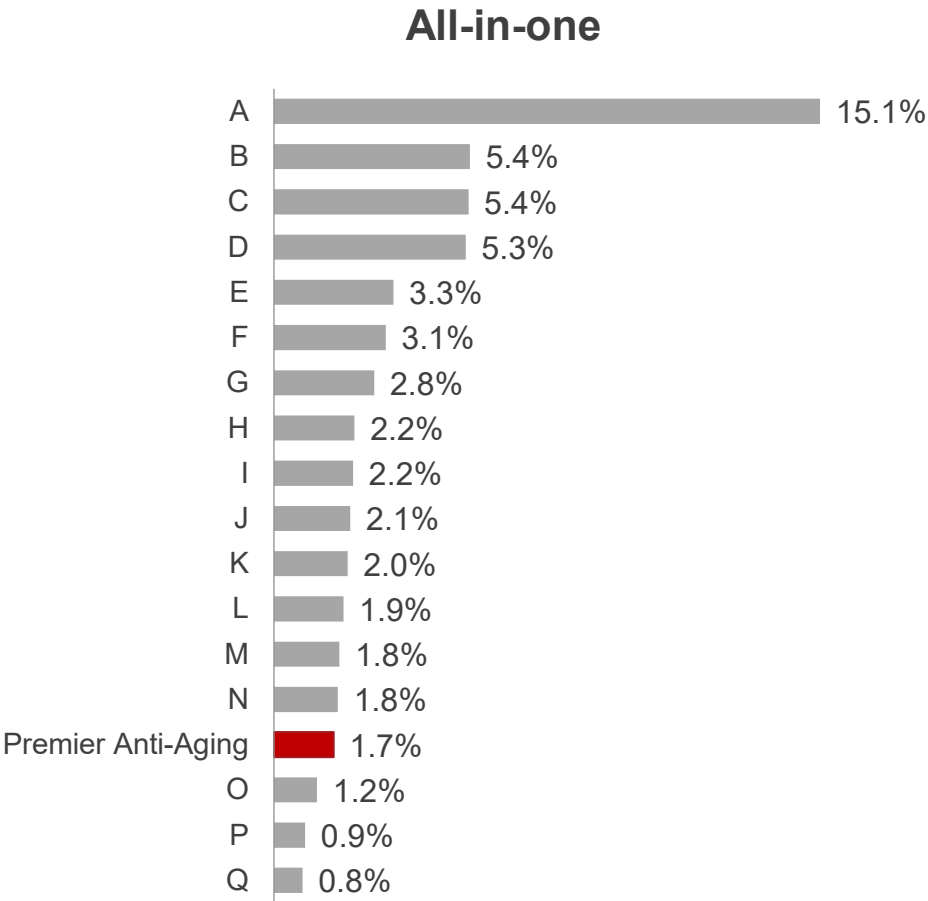


Brand Share for Cleansing (Balm type) and All-in-one Cosmetics

✓ Established a competitive position with cleansing (balm type) by DUO



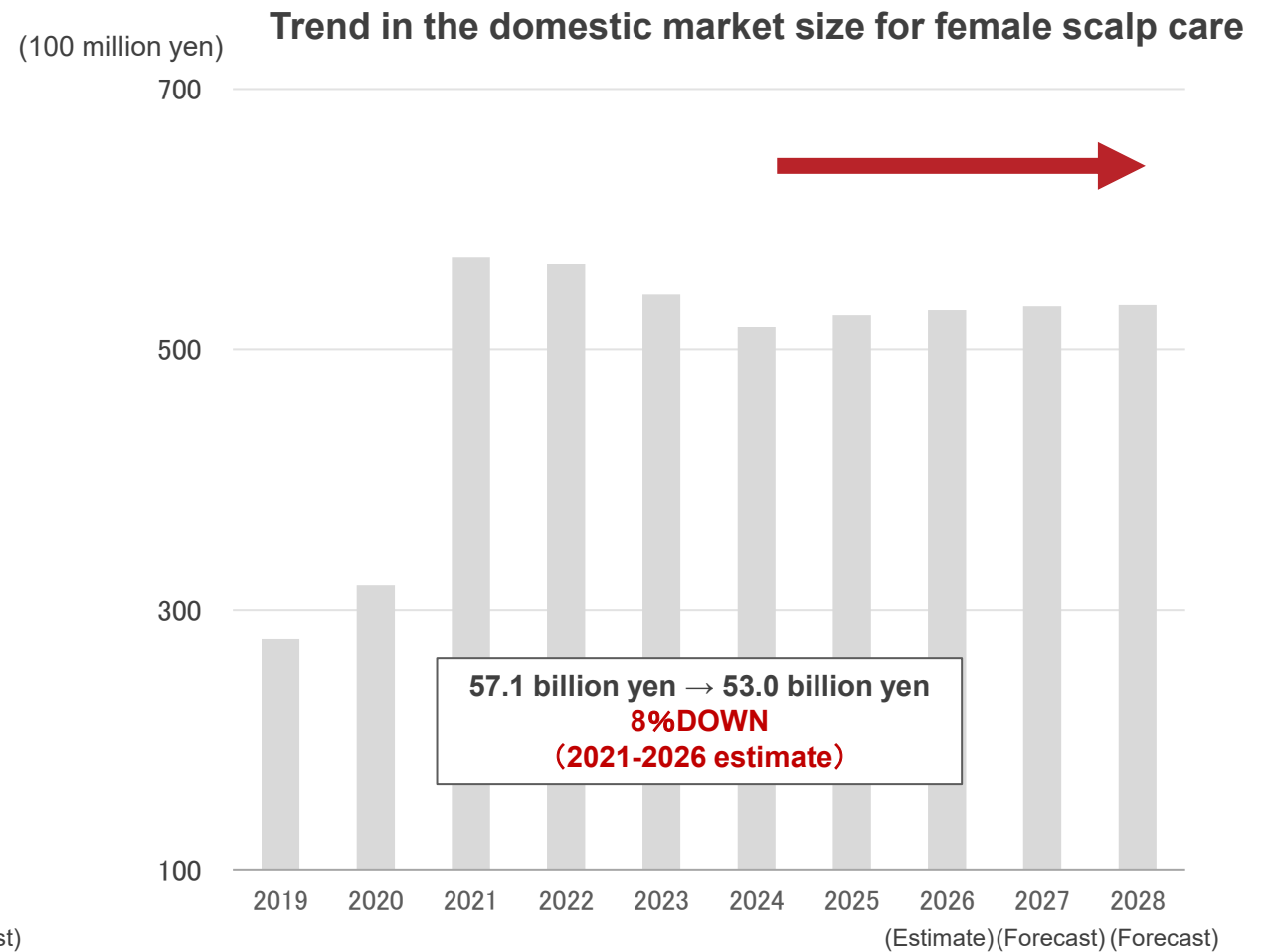
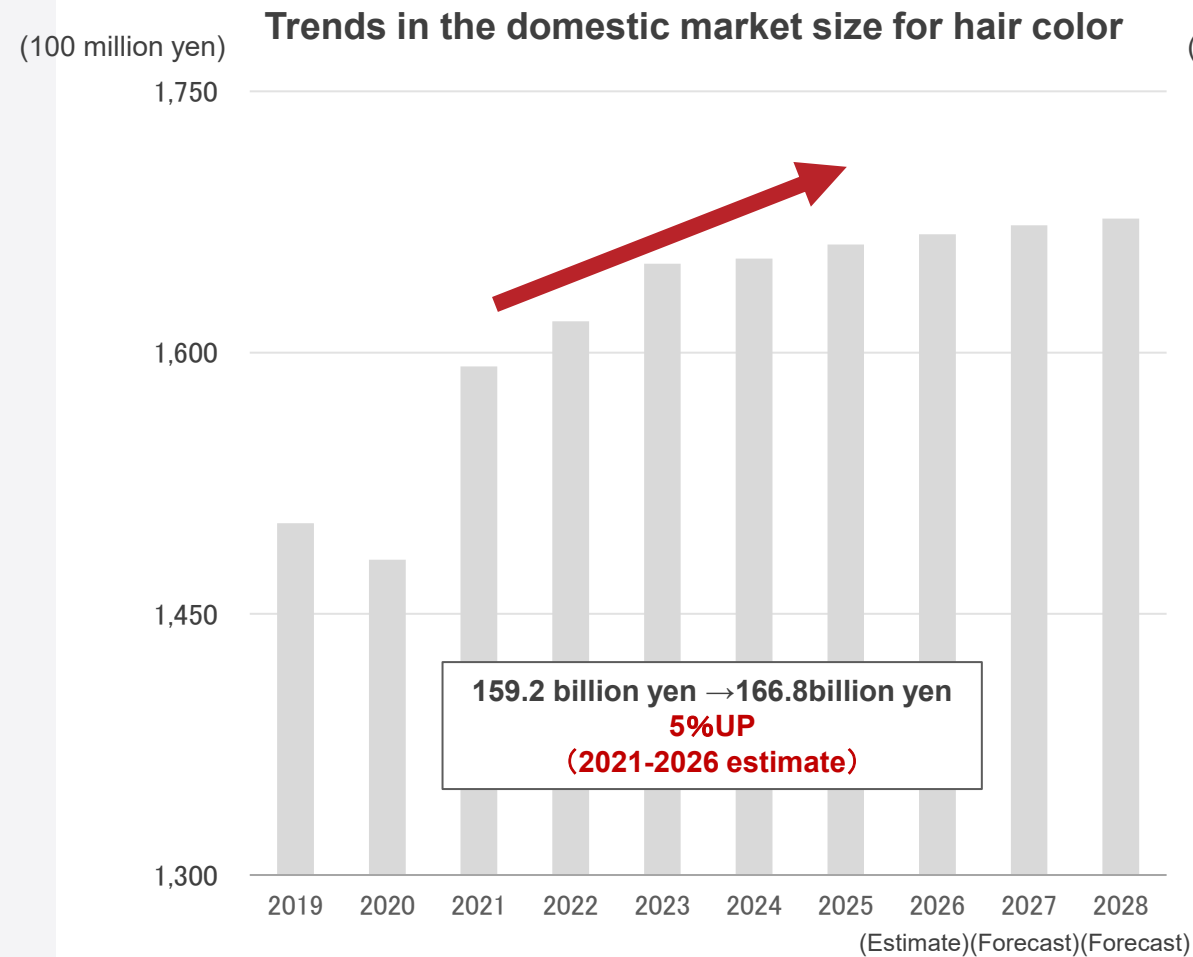
Source: "Cosmetics Marketing Handbook 2026 No. 1" Cleansing (Balm: Brand Share) 2025 by Fuji Keizai



Source: "Cosmetics Marketing Handbook 2026 No. 1" Moisture (All-in-one: Brand Share) 2025 by Fuji Keizai

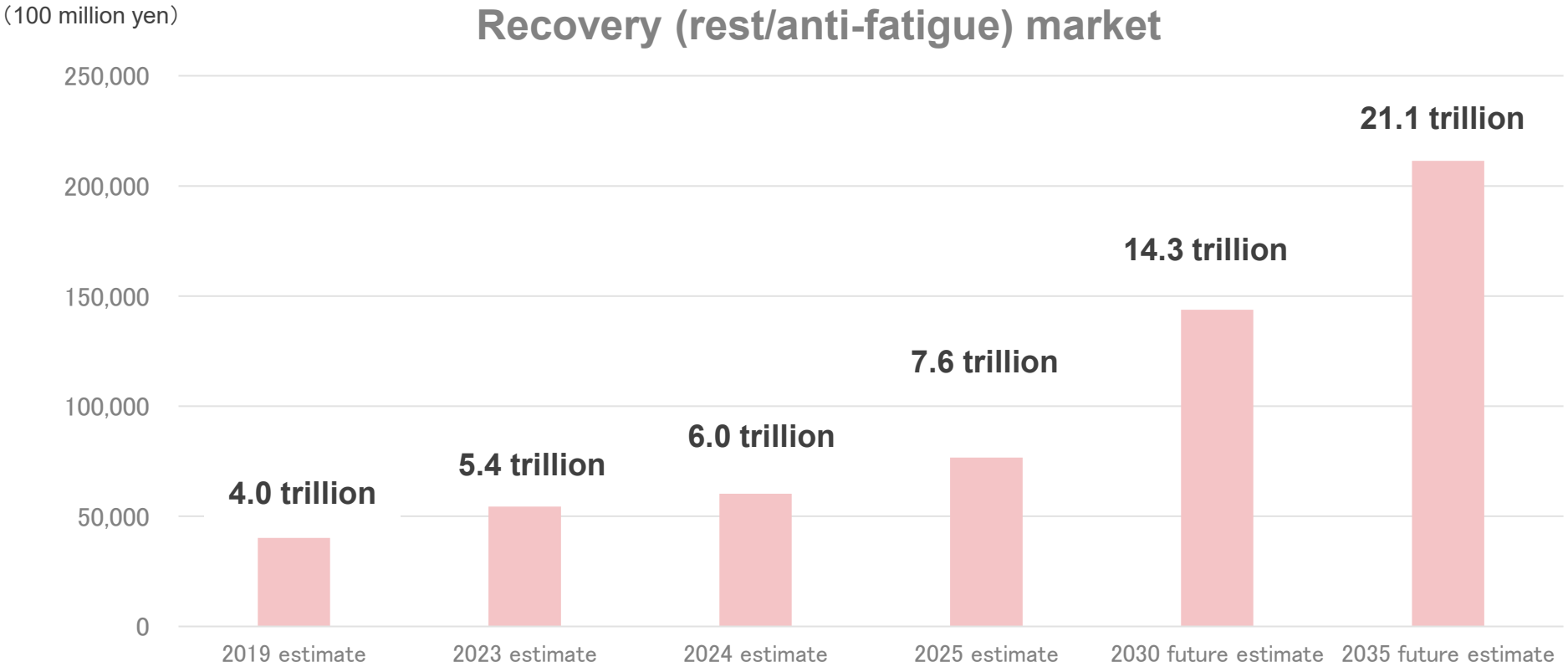
Domestic Market Size for Hair Color and Female Scalp Care

- ✓ The hair color market remains strong from 2021 onwards, with the entry of highly convenient color treatments for gray hair
- ✓ The female scalp care market has expanded rapidly during the COVID-19 outbreak, but has since leveled off



Domestic Market Size for Recovery Wear

- ✓ Recovery (rest and anti-fatigue) market estimated to reach 7.6 trillion yen in 2025, 1.27 times the size of 6.0 trillion yen in 2024
- ✓ The rest solutions (clothing) market is estimated to reach 270.8 billion yen in 2025, accounting for 3.7% of the entire recovery market



Source: Japan Recovery Association website

Basic Sustainability Policy

- ✓ In April 2023, we established the "Basic Sustainability Policy," which describes our group's basic approach to sustainability

~Enabling unique pathways through life~

Forever vivid. Untether time.

As humanity approaches the era of 100-year live spans,
we aim to create a world where every individual can
pursue new challenges with confidence and curiosity,
free from preconceived notions of age and gender.

Working together with our stakeholders, we will think outside the square to
provide unique value that can
change the world, addressing social issues for a brighter, sustainable future.

Disclaimers and Notes on Forecasts and Projections

- ✓ The document and information provided in our results briefing include forward-looking statements, which are based on our current expectations, forecasts and assumptions involving risks. As such, there are uncertainties that may cause actual results to practically differ from what are described in such statements.
- ✓ These risks and uncertainties include general industry and market conditions as well as general domestic and international economic conditions such as interest rate and currency exchange rate fluctuations.
- ✓ The Company considers cosmetics market trends to be a major risk that may materially impact its growth and execution of business plans. However, the Company endeavors to mitigate such risks and maintain the competitive edge of its products by actively conducting promotions and understanding customers' potential needs to reflect on product planning. For other types of risks, please refer to the "Business Risks, etc." as highlighted in our Securities Report.

Contact: Corporate Communication Division
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Forever vivid

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人の時間を、解き放つ。

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