information

big data

cloud input

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Web3.0

infonoid

artificial intelligence

solution

information

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Supplementary Materials for Financial Results for FY2027 Q1

MINKABU THE INFONOID, Inc.

August 14,2026

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- The material in this presentation has been prepared by MINKABU THE INFONOID, Inc. (“Minkabu” or the “Company”) and contains the Company’s business, the industry trend and the forward-looking information based on Minkabu’s current activities and future projections as at the date of this presentation.

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- The forward-looking information in this presentation has been prepared based on the information available to the Company as of August 14, 2026 and this presentation will not be updated regardless of changes in actual results, performance, achievement, or anticipation.

01 . Consolidated Statement of Income Q1 FY2027 (April – June, 2026)

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JPY in millions

	Q1 FY2026 (Apr. - Jun.) consolidated	Q1 FY2027 (Apr. - Jun.) consolidated	Changes	YoY
Net Sales	2,163	1,944	-218	-10.1%
Operating Profit	93	16	-76	-82.1%
Ordinary Profit	55	-24	-79	—
Profit attributable to Owners of Parent	52	-35	-88	—

EBITDA	293	275	-18	-6.1%

1. Round down to the nearest million yen

02 . Consolidated Statement of Income Q1 FY2027 by Business Segment (April – June, 2026)

※Before the deduction of management fee

The Company has been collecting management fees from various group companies as internal transactions the second quarter of FY2024.
The table below shows the figures **included management fees.**

JPY in millions

	Q1 FY2026 (Apr. - Jun.) consolidated	Q1 FY2027 (Apr. - Jun.) consolidated	Changes	YoY
Net Sales	2,163	1,944	-218	-10.1%
MEDIA	1,135	1,004	-131	-11.6%
SOLUTION	864	857	-6	-0.8%
Adjustments *1	163	83	-79	-48.9%
Operating Profit	93	16	-76	—
MEDIA	4	-48	-52	—
SOLUTION	37	81	43	114.0%
Adjustments *2	51	-16	-67	-131.8%

1. Re-allocation of inter-segment sales.
2. Elimination of inter-segment and unallocated operating expenses.
3. Round down to the nearest million yen

03 . Consolidated Statement of Income Q1 FY2027 by Business Segment (April – June, 2026) ※After the deduction of management fee

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The Company has been collecting management fees from group companies as internal transactions since the second quarter of FY2024.
The table below shows **the figures excluding management fees as previously disclosed** for the sake of disclosure continuity.
The figures including management fees are listed on page 4.

JPY in millions

	Q1 FY2026 (Apr. - Jun.) consolidated	Q1 FY2027 (Apr. - Jun.) consolidated	Changes	YoY
Net Sales	2,163	1,944	-218	-10.1%
MEDIA	1,277	1,100	-177	-13.9%
SOLUTION	973	935	-38	-4.0%
Adjustments *1	-88	-90	-2	―
Operating Profit	93	16	-76	―
MEDIA	146	47	-98	-67.2%
SOLUTION	147	159	11	7.8%
Adjustments *2	-200	-190	10	―

1. Re-allocation of inter-segment sales.
2. Elimination of inter-segment and unallocated operating expenses.
3. Round down to the nearest million yen

04 . Consolidated Statement of Income Q1 FY2027 by Type of Revenue (April – June, 2026) ※Before the deduction of management fee

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The Company has been collecting management fees from group companies as internal transactions since the second quarter of FY2024.
The table below shows the figures **included management fees**.

JPY in millions

	Q1 FY2026 (Apr. - Jun.) consolidated	Q1 FY2027 (Apr. - Jun.) consolidated	Changes	YoY
MEDIA	1,135	1,004	-131	-11.6%
Ad revenue	1,018	844	-174	-17.1%
Billing revenue (Subscription)	23	26	2	11.7%
Others	235	229	-5	-2.5%
Others(deducition amout of management fee)	-142	-96	46	—
SOLUTION	864	857	-6	-0.8%
Subscription revenue	757	801	43	5.7%
(Billing revenue)	136	161	25	18.6%
Initial revenue	216	134	-81	-37.9%
Others(deducition amout of management fee)	-109	-78	31	—
Adjustments	163	83	-79	-48.9%
Adjustments*1	-88	-90	-2	—
Adjustments(amout of management fee)	251	174	-77	-30.9%
Net Sales	2,163	1,944	-218	-10.1%

1. Re-allocation of inter-segment sales.
2. Round down to the nearest million yen

05 . Consolidated Statement of Income Q1 FY2027 by Type of Revenue (April – June, 2026) ※After the deduction of management fee

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The Company has been collecting management fees from group companies as internal transactions since the second quarter of FY2024. The table below shows **the figures excluding management fees as previously disclosed** for the sake of disclosure continuity. The figures including management fees are listed on page 6.

JPY in millions

	Q1 FY2026 (Apr. - Jun.) consolidated	Q1 FY2027 (Apr. - Jun.) consolidated	Changes	YoY
MEDIA	1,277	1,100	-177	-13.9%
Ad revenue	1,018	844	-174	-17.1%
Billing revenue (Subscription)	23	26	2	11.7%
Others	235	229	-5	-2.5%
SOLUTION *3	973	935	-38	-4.0%
Subscription revenue	757	801	43	5.7%
(Billing revenue)	136	161	25	18.6%
Initial revenue	216	134	-81	-37.9%
Adjustments	-88	-90	-2	—
Adjustments*1	-88	-90	-2	—
Net Sales	2,163	1,944	-218	-10.1%

1. Re-allocation of inter-segment sales.
2. Round down to the nearest million yen

06 . Balance Sheet (As of June 30, 2026)

JPY in millions

	As of March 31, 2025	Composition Ratio	As of June 30, 2025	Composition Ratio	As of March 31, 2026	Composition Ratio	As of June 30, 2026	Composition Ratio
Cash and Deposit	542	5.4%	514	5.3%	1,303	13.0%	893	9.5%
Other	1,496	15.0%	1,331	13.7%	1,148	11.5%	1,094	11.6%
Current assets	2,039	20.4%	1,846	19.0%	2,451	24.5%	1,987	21.1%
Non-current assets	7,943	79.6%	7,854	81.0%	7,545	75.5%	7,413	78.9%
Assets	**9,982**	**100.0%**	**9,701**	**100.0%**	**9,996**	**100.0%**	**9,401**	**100.0%**
Short-term borrowings	3,125	31.3%	7,917	81.6%	7,489	74.9%	7,022	74.7%
Other	1,251	12.5%	936	9.7%	706	7.1%	659	7.0%
Current Liabilities	4,376	43.8%	8,853	91.3%	8,195	82.0%	7,682	81.7%
Long-term borrowings	4,792	48.0%	—	—	0	0.0%	0	0.0%
Other	493	4.9%	486	5.0%	356	3.6%	347	3.7%
Non-current Liabilities	5,286	53.0%	486	5.0%	356	3.6%	347	3.7%
Liabilities	**9,662**	**96.8%**	**9,340**	**96.3%**	**8,552**	**85.5%**	**8,030**	**85.4%**
Net Assets	**319**	**3.2%**	**360**	**3.7%**	**1,444**	**14.5%**	**1,371**	**14.6%**
Total liabilities and net assets	**9,982**	**100.0%**	**9,701**	**100.0%**	**9,996**	**100.0%**	**9,401**	**100.0%**

* Round down to the nearest million yen